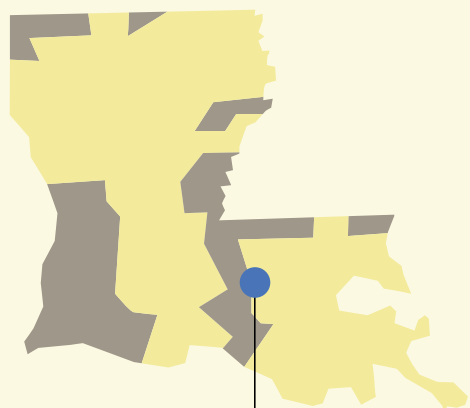


# Louisiana Division



**Louisiana Division  
Baton Rouge, LA**

## About the Division

The Louisiana Division was Atmos Energy's first acquisition. It was formed by the purchases in 1986 of Trans Louisiana Gas Company and in 2001 of Louisiana Gas Service Company and its LGS Natural Gas Company. Both operations once were part of other combined systems. Trans La started in 1934 as part of Louisiana Ice & Electric Company, and Louisiana Gas Service and LGS Natural were originally part of Louisiana Power & Light Company. Atmos Energy's Louisiana Division today is the largest natural gas distributor in the state.

## Atmos Energy Highlights

|                           | Louisiana Division | Atmos Energy |
|---------------------------|--------------------|--------------|
| Customers (Meters)        | 356,579            | 3,151,312    |
| Communities Served        | 300                | 1,440        |
| Miles of Pipeline         | 8,430              | 75,806       |
| Employees                 | 416                | 4,754        |
| Community Service (hours) | 3,321              | 35,000       |

## For More Information

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## President's Message

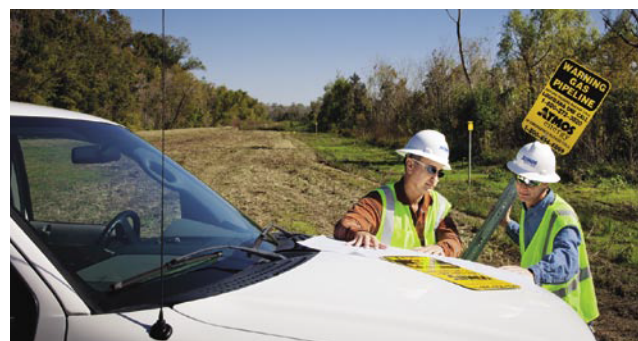
Natural gas offers Americans an affordable and efficient energy source that can help improve the environment and safeguard energy security. Atmos Energy is proud to deliver the benefits of this valuable and versatile fuel to our more than 3 million customers.

Our company's growth and success are intertwined with our product, along with our strong employee culture and our constant commitment to safety. In return, we actively contribute to the more than 1,400 communities we serve by participating in civic programs and providing financial and in-kind support for numerous charitable and educational organizations.

For more than 100 years, Atmos Energy has been committed to meeting our customers' energy needs, providing excellent customer service, upholding high standards for safety and reliability and giving back to the communities in which we live and work.

## Tom S. Hawkins Jr., Louisiana Division President

Tom Hawkins was named president of the Louisiana Division in July 2004. He previously had been President of Energas Company, the predecessor to the Texas Division, since October 2000. Hawkins joined Atmos Energy in 1997 as Vice President of Planning and Budgeting. Previously, Hawkins was Vice President of Finance and Planning with the former United Cities Gas Company. He joined United Cities in 1988 as Vice President of Finance. From 1978 to 1988, Hawkins worked for Arthur Andersen & Co. where he managed audits and financial consulting engagements. He is a graduate of The University of Tennessee and has completed The University of Tennessee Executive Development Program.



Safety, providing excellent customer service, and a commitment to the community is the culture of Atmos Energy.

