



Natural Gas Distribution Sales and Statistical Data - Continuing Operations

	Fiscal Year Ended September 30				
	2012	2011	2010	2009	2008
METERS IN SERVICE, end of year					
Residential	2,787,361	2,797,097	2,776,649	2,766,993	2,771,497
Commercial	253,570	256,357	248,353	251,239	253,612
Industrial	1,810	1,924	1,942	2,031	2,075
Public authority and other	10,141	10,174	10,139	9,202	9,191
Total meters	<u>3,052,882</u>	<u>3,065,552</u>	<u>3,037,083</u>	<u>3,029,465</u>	<u>3,036,375</u>
SALES VOLUMES — MMcf ⁽²⁾					
Gas Sales Volumes					
Residential	137,049	158,119	181,852	151,666	155,084
Commercial	82,516	89,720	98,337	86,938	89,509
Industrial	15,673	17,289	17,250	16,849	19,704
Public authority and other	9,228	10,412	10,035	12,328	13,680
Total gas sales volumes	<u>244,466</u>	<u>275,540</u>	<u>307,474</u>	<u>267,781</u>	<u>277,977</u>
Transportation volumes	<u>132,595</u>	<u>130,266</u>	<u>126,951</u>	<u>121,992</u>	<u>131,605</u>
Total throughput	<u>377,061</u>	<u>405,806</u>	<u>434,425</u>	<u>389,773</u>	<u>409,582</u>
OPERATING REVENUES (000's) ⁽²⁾					
Gas Sales Revenues					
Residential	\$ 1,351,479	\$ 1,535,887	\$ 1,751,186	\$ 1,726,830	\$ 2,030,217
Commercial	587,651	685,380	775,714	790,155	1,027,136
Industrial	71,960	96,636	101,814	119,921	190,627
Public authority and other	54,334	68,676	69,944	88,348	136,936
Total gas sales revenues	<u>2,065,424</u>	<u>2,386,579</u>	<u>2,698,658</u>	<u>2,725,254</u>	<u>3,384,916</u>
Transportation revenues	54,878	58,214	57,409	54,994	55,412
Other gas revenues	25,028	25,871	27,796	28,685	32,839
Total operating revenues	<u>\$ 2,145,330</u>	<u>\$ 2,470,664</u>	<u>\$ 2,783,863</u>	<u>\$ 2,808,933</u>	<u>\$ 3,473,167</u>

Natural Gas Distribution Sales and Statistical Data - Discontinued Operations

	Fiscal Year Ended September 30				
	2012	2011	2010	2009	2008
Meters in service, end of period	63,707	147,639	148,957	149,379	155,404
Sales volumes — MMcf					
Total gas sales volumes	11,259	14,387	15,154	14,336	14,699
Transportation volumes	<u>7,036</u>	<u>8,281</u>	<u>8,914</u>	<u>8,699</u>	<u>9,478</u>
Total throughput	<u>18,295</u>	<u>22,668</u>	<u>24,068</u>	<u>23,035</u>	<u>24,177</u>
Operating revenues (000's)	\$ 114,703	\$ 141,227	\$ 128,630	\$ 175,832	\$ 181,963

See footnotes following these tables.



Natural Gas Distribution Sales and Statistical Data - Other Consolidated Statistics

	Fiscal Year Ended September 30				
	2012	2011	2010	2009	2008
Inventory storage balance - Bcf	53.4	55.0	54.3	57.0	58.3
Heating degree days ⁽¹⁾					
Actual (weighted average)	2,692	2,733	2,780	2,713	2,820
Percent of normal	97%	99%	102%	100%	100%
Average transportation revenue per Mcf	\$ 0.43	\$ 0.46	\$ 0.46	\$ 0.46	\$ 0.43
Average cost of gas per Mcf sold	\$ 4.64	\$ 5.30	\$ 5.77	\$ 6.95	\$ 9.05
Employees	4,585	4,753	4,714	4,691	4,558

See footnotes following these tables.



Natural Gas Distribution Sales and Statistical Data by Division

Fiscal Year Ended September 30, 2012

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE FROM CONTINUING OPERATIONS								
Residential	1,444,088	287,244	330,516	273,031	234,645	217,837	-	2,787,361
Commercial	121,465	38,543	22,250	25,126	25,373	20,813	-	253,570
Industrial	132	682	-	476	428	92	-	1,810
Public authority and other	-	2,401	-	2,804	2,856	2,080	-	10,141
Total meters	<u>1,565,685</u>	<u>328,870</u>	<u>352,766</u>	<u>301,437</u>	<u>263,302</u>	<u>240,822</u>	-	<u>3,052,882</u>
SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf ⁽²⁾								
Gas Sales Volumes								
Residential	68,486	15,073	11,061	16,526	11,308	14,595	-	137,049
Commercial	47,184	9,792	6,879	7,172	5,605	5,884	-	82,516
Industrial	3,043	3,253	-	3,859	5,428	90	-	15,673
Public authority and other	-	1,080	-	3,086	2,897	2,165	-	9,228
Total	<u>118,713</u>	<u>29,198</u>	<u>17,940</u>	<u>30,643</u>	<u>25,238</u>	<u>22,734</u>	-	<u>244,466</u>
Transportation volumes	<u>48,970</u>	<u>36,556</u>	<u>5,725</u>	<u>21,638</u>	<u>6,140</u>	<u>13,566</u>	-	<u>132,595</u>
Total throughput	<u>167,683</u>	<u>65,754</u>	<u>23,665</u>	<u>52,281</u>	<u>31,378</u>	<u>36,300</u>	-	<u>377,061</u>
OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 490,469	\$ 124,668	\$ 129,431	\$ 101,780	\$ 94,091	\$ 82,304	\$ -	\$ 1,022,743
OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
Operation and maintenance	\$ 147,171	\$ 54,162	\$ 44,205	\$ 37,051	\$ 40,508	\$ 32,203	\$ (1,421)	\$ 353,879
Depreciation and amortization	\$ 98,614	\$ 26,985	\$ 25,098	\$ 20,644	\$ 12,952	\$ 17,733	\$ -	\$ 202,026
Taxes, other than income	\$ 101,929	\$ 11,336	\$ 11,170	\$ 16,210	\$ 13,262	\$ 8,470	\$ -	\$ 162,377
OPERATING INCOME FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 142,755	\$ 32,185	\$ 48,958	\$ 27,875	\$ 27,369	\$ 23,898	\$ 1,421	\$ 304,461
CONSOLIDATED CAPITAL EXPENDITURES (000's)								
	\$ 261,051	\$ 83,881	\$ 42,807	\$ 43,569	\$ 30,793	\$ 34,974	\$ 49,743	\$ 546,818
PROPERTY, PLANT AND EQUIPMENT, EXCLUDING ASSETS HELD FOR SALE (000's)								
	\$ 2,128,235	\$ 581,053	\$ 449,741	\$ 418,139	\$ 327,473	\$ 332,342	\$ 195,034	\$ 4,432,017
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽¹⁾								
Actual	2,123	3,710	1,521	3,342	2,769	5,393	-	2,692
Percent of normal	100%	94%	96%	98%	103%	96%	-	97%
Miles of pipe	29,431	9,242	8,350	7,716	6,598	6,735	-	68,072
Employees	1,663	467	428	349	359	279	1,040	4,585

See footnotes following these tables.



Fiscal Year Ended September 30, 2011

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE FROM CONTINUING OPERATIONS								
Residential	1,449,673	291,092	331,272	271,346	237,059	216,655	-	2,797,097
Commercial	123,993	39,012	22,379	24,773	25,617	20,583	-	256,357
Industrial	136	714	-	482	501	91	-	1,924
Public authority and other	-	2,385	-	2,833	2,897	2,059	-	10,174
Total meters	<u>1,573,802</u>	<u>333,203</u>	<u>353,651</u>	<u>299,434</u>	<u>266,074</u>	<u>239,388</u>	<u>-</u>	<u>3,065,552</u>
SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf ⁽²⁾								
Gas Sales Volumes								
Residential	77,075	19,380	13,939	16,280	14,077	17,368	-	158,119
Commercial	50,056	11,912	7,448	6,932	6,630	6,742	-	89,720
Industrial	3,105	4,158	-	4,108	5,823	95	-	17,289
Public authority and other	-	1,325	-	3,294	3,418	2,375	-	10,412
Total	<u>130,236</u>	<u>36,775</u>	<u>21,387</u>	<u>30,614</u>	<u>29,948</u>	<u>26,580</u>	<u>-</u>	<u>275,540</u>
Transportation volumes	<u>46,594</u>	<u>36,710</u>	<u>5,893</u>	<u>24,162</u>	<u>5,237</u>	<u>11,670</u>	<u>-</u>	<u>130,266</u>
Total throughput	<u>176,830</u>	<u>73,485</u>	<u>27,280</u>	<u>54,776</u>	<u>35,185</u>	<u>38,250</u>	<u>-</u>	<u>405,806</u>
OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 490,484	\$ 125,872	\$ 125,894	\$ 99,353	\$ 93,042	\$ 83,298	\$ -	\$ 1,017,943
OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
Operation and maintenance	\$ 147,967	\$ 51,990	\$ 42,219	\$ 35,908	\$ 39,895	\$ 31,684	\$ (7,905)	\$ 341,758
Depreciation and amortization	\$ 95,798	\$ 26,377	\$ 24,460	\$ 16,735	\$ 13,188	\$ 17,084	\$ -	\$ 193,642
Taxes, other than income	\$ 102,515	\$ 9,912	\$ 8,773	\$ 17,024	\$ 13,621	\$ 8,610	\$ -	\$ 160,455
OPERATING INCOME FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 144,204	\$ 37,593	\$ 50,442	\$ 29,686	\$ 26,338	\$ 25,920	\$ 7,905	\$ 322,088
CONSOLIDATED CAPITAL EXPENDITURES (000's)								
	\$ 220,032	\$ 65,766	\$ 41,489	\$ 40,387	\$ 37,115	\$ 31,399	\$ 60,711	\$ 496,899
PROPERTY, PLANT AND EQUIPMENT, EXCLUDING ASSETS HELD FOR SALE (000'S)								
	\$ 1,965,351	\$ 663,837	\$ 431,773	\$ 393,545	\$ 308,891	\$ 311,013	\$ 173,788	\$ 4,248,198
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽¹⁾								
Actual	2,100	3,920	1,431	3,541	2,707	5,692	-	2,733
Percent of normal	100%	99%	94%	99%	101%	101%	-	99%
Miles of pipe	29,296	12,215	8,333	7,712	6,563	6,750	-	70,869
Employees	1,668	568	438	351	363	287	1,078	4,753

See footnotes following these tables.



Natural Gas Distribution Sales and Statistical Data by Division - Discontinued Operations

	<u>Fiscal Year Ended September 30, 2012</u>			<u>Fiscal Year Ended September 30, 2011</u>		
	<u>Kentucky/ Mid-States</u>	<u>Colorado- Kansas</u>	<u>Total</u>	<u>Kentucky/ Mid-States</u>	<u>Colorado- Kansas</u>	<u>Total</u>
Meters in service, end of period	63,707	-	63,707	147,211	428	147,639
Sales volumes — MMcf						
Total gas sales volumes	10,900	359	11,259	13,889	498	14,387
Transportation volumes	<u>7,036</u>	<u>-</u>	<u>7,036</u>	<u>8,281</u>	<u>-</u>	<u>8,281</u>
Total throughput	<u>17,936</u>	<u>359</u>	<u>18,295</u>	<u>22,170</u>	<u>498</u>	<u>22,668</u>
Operating income (000's)	\$ 26,885	\$ 742	\$ 27,627	\$ 29,308	\$ 1,020	\$ 30,328

Notes to preceding tables:

- (1) A heating degree day is equivalent to each degree that the average of the high and the low temperatures for a day is below 65 degrees. The colder the climate, the greater the number of heating degree days. Heating degree days are used in the natural gas industry to measure the relative coldness of weather and to compare relative temperatures between one geographic area and another. Normal degree days are based on National Weather Service data for selected locations. For service areas that have weather normalized operations, normal degree days are used instead of actual degree days in computing the total number of heating degree days.
- (2) Sales volumes, revenues, operating margins, operating expense and operating income reflect segment operations, including intercompany sales and transportation amounts.
- (3) The Other column represents our shared services function, which provides administrative and other support to the Company. Certain costs incurred by this function are not allocated.

Regulated Transmission and Storage Sales and Statistical Data

	<u>Fiscal Year Ended September 30</u>				
	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>
CUSTOMERS, end of year					
Industrial	74	71	65	68	62
Other	<u>157</u>	<u>156</u>	<u>176</u>	<u>168</u>	<u>189</u>
Total	<u>231</u>	<u>227</u>	<u>241</u>	<u>236</u>	<u>251</u>
PIPELINE TRANSPORTATION					
VOLUMES — MMcf ⁽¹⁾	640,732	620,904	634,885	706,132	782,876
OPERATING REVENUES (000's) ⁽¹⁾	\$ 247,351	\$ 219,373	\$ 203,013	\$ 209,658	\$ 195,917
Employees, at year end	61	64	62	62	60

⁽¹⁾Transportation volumes and operating revenues reflect segment operations, including intercompany sales and transportation amounts.



Nonregulated Sales and Statistical Data

Fiscal Year Ended September 30

	2012	2011	2010	2009	2008
CUSTOMERS, end of year					
Industrial	674	697	652	631	624
Municipal	124	65	61	63	55
Other	284	362	339	321	312
Total	<u>1,082</u>	<u>1,124</u>	<u>1,052</u>	<u>1,015</u>	<u>991</u>
INVENTORY STORAGE BALANCE –					
Bcf	23.3	15.7	17.9	19.9	12.4
NONREGULATED DELIVERED GAS					
SALES VOLUMES — MMcf ⁽¹⁾	400,512	446,903	420,203	441,081	457,952
OPERATING REVENUES (000's)⁽¹⁾	\$ 1,351,303	\$ 2,024,893	\$ 2,146,658	\$ 2,283,988	\$ 4,117,299

⁽¹⁾Sales volumes reflect segment operations, including intercompany sales and transportation amounts.