



Natural Gas Distribution Sales and Statistical Data - Continuing Operations

	Fiscal Year Ended September 30				
	2013	2012	2011	2010	2009
METERS IN SERVICE, end of year					
Residential	2,755,831	2,787,361	2,797,097	2,776,649	2,766,993
Commercial	244,652	253,570	256,357	248,353	251,239
Industrial	1,500	1,810	1,924	1,942	2,031
Public authority and other	9,997	10,141	10,174	10,139	9,202
Total meters	<u>3,011,980</u>	<u>3,052,882</u>	<u>3,065,552</u>	<u>3,037,083</u>	<u>3,029,465</u>
SALES VOLUMES — MMcf ⁽²⁾					
Gas Sales Volumes					
Residential	154,823	137,049	158,119	181,852	151,666
Commercial	88,850	82,516	89,720	98,337	86,938
Industrial	15,678	15,673	17,289	17,250	16,849
Public authority and other	9,811	9,228	10,412	10,035	12,328
Total gas sales volumes	<u>269,162</u>	<u>244,466</u>	<u>275,540</u>	<u>307,474</u>	<u>267,781</u>
Transportation volumes	<u>136,357</u>	<u>132,595</u>	<u>130,266</u>	<u>126,951</u>	<u>121,992</u>
Total throughput	<u>405,519</u>	<u>377,061</u>	<u>405,806</u>	<u>434,425</u>	<u>389,773</u>
OPERATING REVENUES (000's) ⁽²⁾					
Gas Sales Revenues					
Residential	\$ 1,512,495	\$ 1,351,479	\$ 1,535,887	\$ 1,751,186	\$ 1,726,830
Commercial	661,930	587,651	685,380	775,714	790,155
Industrial	81,155	71,960	96,636	101,814	119,921
Public authority and other	60,557	54,334	68,676	69,944	88,348
Total gas sales revenues	<u>2,316,137</u>	<u>2,065,424</u>	<u>2,386,579</u>	<u>2,698,658</u>	<u>2,725,254</u>
Transportation revenues	61,013	54,878	58,214	57,409	54,994
Other gas revenues	<u>22,343</u>	<u>25,028</u>	<u>25,871</u>	<u>27,796</u>	<u>28,685</u>
Total operating revenues	<u>\$ 2,399,493</u>	<u>\$ 2,145,330</u>	<u>\$ 2,470,664</u>	<u>\$ 2,783,863</u>	<u>\$ 2,808,933</u>

Natural Gas Distribution Sales and Statistical Data - Discontinued Operations

	Fiscal Year Ended September 30				
	2013	2012	2011	2010	2009
Meters in service, end of period	-	63,707	147,639	148,957	149,379
Sales volumes — MMcf					
Total gas sales volumes	3,611	11,259	14,387	15,154	14,336
Transportation volumes	<u>1,120</u>	<u>7,036</u>	<u>8,281</u>	<u>8,914</u>	<u>8,699</u>
Total throughput	<u>4,731</u>	<u>18,295</u>	<u>22,668</u>	<u>24,068</u>	<u>23,035</u>
Operating revenues (000's)	\$ 37,962	\$ 114,703	\$ 141,227	\$ 128,630	\$ 175,832

See footnotes following these tables.



Natural Gas Distribution Sales and Statistical Data - Other Consolidated Statistics

	Fiscal Year Ended September 30				
	2013	2012	2011	2010	2009
Inventory storage balance - Bcf	51.1	53.4	55.0	54.3	57.0
Heating degree days ⁽¹⁾					
Actual (weighted average)	2,729	2,692	2,733	2,780	2,713
Percent of normal	103%	97%	99%	102%	100%
Average transportation revenue per Mcf	\$ 0.45	\$ 0.43	\$ 0.46	\$ 0.46	\$ 0.46
Average cost of gas per Mcf sold	\$ 4.91	\$ 4.64	\$ 5.30	\$ 5.77	\$ 6.95
Employees	4,551	4,585	4,753	4,714	4,691

See footnotes following these tables.



Natural Gas Distribution Sales and Statistical Data by Division

Fiscal Year Ended September 30, 2013

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE FROM CONTINUING OPERATIONS								
Residential	1,440,125	284,036	319,533	266,877	230,948	214,312	-	2,755,831
Commercial	120,284	36,500	20,530	23,817	23,741	19,780	-	244,652
Industrial	-	637	-	421	350	92	-	1,500
Public authority and other	-	2,483	-	2,687	2,815	2,012	-	9,997
Total meters	<u>1,560,409</u>	<u>323,656</u>	<u>340,063</u>	<u>293,802</u>	<u>257,854</u>	<u>236,196</u>	-	<u>3,011,980</u>
SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf ⁽²⁾								
Gas Sales Volumes								
Residential	75,022	18,978	12,679	16,860	13,902	17,382	-	154,823
Commercial	49,503	11,697	7,252	7,265	6,357	6,776	-	88,850
Industrial	3,075	2,854	-	3,526	6,119	104	-	15,678
Public authority and other	-	1,343	-	2,949	3,173	2,346	-	9,811
Total	<u>127,600</u>	<u>34,872</u>	<u>19,931</u>	<u>30,600</u>	<u>29,551</u>	<u>26,608</u>	-	<u>269,162</u>
Transportation volumes	<u>48,534</u>	<u>39,369</u>	<u>6,523</u>	<u>19,816</u>	<u>6,781</u>	<u>15,334</u>	-	<u>136,357</u>
Total throughput	<u>176,134</u>	<u>74,241</u>	<u>26,454</u>	<u>50,416</u>	<u>36,332</u>	<u>41,942</u>	-	<u>405,519</u>
OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 515,653\$	137,212\$	132,481\$	106,145 \$	101,023\$	88,722\$	- \$	1,081,236
OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
Operation and maintenance	\$ 162,206\$	52,596\$	44,551\$	39,185\$	44,639\$	35,240\$	(3,229)\$	375,188
Depreciation and amortization	\$ 92,158\$	26,955\$	24,820\$	20,976\$	12,740\$	17,932\$	-\$	195,581
Taxes, other than income	\$ 102,389\$	11,497\$	10,985\$	17,899\$	14,532\$	10,072\$	-\$	167,374
OPERATING INCOME FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 158,900\$	46,164\$	52,125\$	28,085\$	29,112\$	25,478\$	3,229\$	343,093
CONSOLIDATED CAPITAL EXPENDITURES (000's)								
	\$ 258,973\$	77,421\$	45,434\$	48,672\$	36,029\$	35,693\$	26,377\$	528,599
PROPERTY, PLANT AND EQUIPMENT, EXCLUDING ASSETS HELD FOR SALE (000's)								
	\$ 2,279,175\$	619,961\$	472,195\$	450,000\$	348,394\$	350,758\$	199,390\$	4,719,873
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽¹⁾								
Actual	2,178	3,789	1,635	3,307	2,759	5,728	-	2,729
Percent of normal	103%	100%	106%	100%	104%	103%	-	103%
Miles of pipe	29,662	7,970	8,364	7,778	6,628	6,744	-	67,146
Employees	1,690	403	425	345	349	278	1,061	4,551

See footnotes following these tables.



Fiscal Year Ended September 30, 2012

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE FROM CONTINUING OPERATIONS								
Residential	1,444,088	287,244	330,516	273,031	234,645	217,837	-	2,787,361
Commercial	121,465	38,543	22,250	25,126	25,373	20,813	-	253,570
Industrial	132	682	-	476	428	92	-	1,810
Public authority and other	-	2,401	-	2,804	2,856	2,080	-	10,141
Total meters	<u>1,565,685</u>	<u>328,870</u>	<u>352,766</u>	<u>301,437</u>	<u>263,302</u>	<u>240,822</u>	<u>-</u>	<u>3,052,882</u>
SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf ⁽²⁾								
Gas Sales Volumes								
Residential	68,486	15,073	11,061	16,526	11,308	14,595	-	137,049
Commercial	47,184	9,792	6,879	7,172	5,605	5,884	-	82,516
Industrial	3,043	3,253	-	3,859	5,428	90	-	15,673
Public authority and other	-	1,080	-	3,086	2,897	2,165	-	9,228
Total	<u>118,713</u>	<u>29,198</u>	<u>17,940</u>	<u>30,643</u>	<u>25,238</u>	<u>22,734</u>	<u>-</u>	<u>244,466</u>
Transportation volumes	<u>48,970</u>	<u>36,556</u>	<u>5,725</u>	<u>21,638</u>	<u>6,140</u>	<u>13,566</u>	<u>-</u>	<u>132,595</u>
Total throughput	<u>167,683</u>	<u>65,754</u>	<u>23,665</u>	<u>52,281</u>	<u>31,378</u>	<u>36,300</u>	<u>-</u>	<u>377,061</u>
OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 490,469	\$ 124,668	\$ 129,431	\$ 101,780	\$ 94,091	\$ 82,304	\$ -	\$ 1,022,743
OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
Operation and maintenance	\$ 147,171	\$ 54,162	\$ 44,205	\$ 37,051	\$ 40,508	\$ 32,203	\$(1,421)	\$ 353,879
Depreciation and amortization	\$ 98,614	\$ 26,985	\$ 25,098	\$ 20,644	\$ 12,952	\$ 17,733	\$ -	\$ 202,026
Taxes, other than income	\$ 101,929	\$ 11,336	\$ 11,170	\$ 16,210	\$ 13,262	\$ 8,470	\$ -	\$ 162,377
OPERATING INCOME FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 142,755	\$ 32,185	\$ 48,958	\$ 27,875	\$ 27,369	\$ 23,898	\$ 1,421	\$ 304,461
CONSOLIDATED CAPITAL EXPENDITURES (000's)								
	\$ 261,051	\$ 83,881	\$ 42,807	\$ 43,569	\$ 30,793	\$ 34,974	\$ 49,743	\$ 546,818
PROPERTY, PLANT AND EQUIPMENT, EXCLUDING ASSETS HELD FOR SALE (000'S)								
	\$ 2,128,235	\$ 581,053	\$ 449,741	\$ 418,139	\$ 327,473	\$ 332,342	\$ 195,034	\$ 4,432,017
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽¹⁾								
Actual	2,123	3,710	1,521	3,342	2,769	5,393	-	2,692
Percent of normal	100%	94%	96%	98%	103%	96%	-	97%
Miles of pipe	29,431	9,242	8,350	7,716	6,598	6,735	-	68,072
Employees	1,663	467	428	349	359	279	1,040	4,585

See footnotes following these tables.



Natural Gas Distribution Sales and Statistical Data by Division - Discontinued Operations

	Fiscal Year Ended September 30, 2013			Fiscal Year Ended September 30, 2012		
	Kentucky/ Mid-States	Colorado- Kansas	Total	Kentucky/ Mid-States	Colorado- Kansas	Total
Meters in service, end of period	-	-	-	63,707	-	63,707
Sales volumes — MMcf						
Total gas sales volumes	3,611	-	3,611	10,900	359	11,259
Transportation volumes	1,120	-	1,120	7,036	-	7,036
Total throughput	4,731	-	4,731	17,936	359	18,295
Operating income (000's)	\$ 10,640	\$ -	\$ 10,640	\$ 26,885	\$ 742	\$ 27,627

Notes to preceding tables:

- (1) A heating degree day is equivalent to each degree that the average of the high and the low temperatures for a day is below 65 degrees. The colder the climate, the greater the number of heating degree days. Heating degree days are used in the natural gas industry to measure the relative coldness of weather and to compare relative temperatures between one geographic area and another. Normal degree days are based on National Weather Service data for selected locations. For service areas that have weather normalized operations, normal degree days are used instead of actual degree days in computing the total number of heating degree days.
- (2) Sales volumes, revenues, operating margins, operating expense and operating income reflect segment operations, including intercompany sales and transportation amounts.
- (3) The Other column represents our shared services function, which provides administrative and other support to the Company. Certain costs incurred by this function are not allocated.

Regulated Transmission and Storage Sales and Statistical Data

	Fiscal Year Ended September 30				
	2013	2012	2011	2010	2009
CUSTOMERS, end of year					
Industrial	78	74	71	65	68
Other	263	157	156	176	168
Total	341	231	227	241	236
PIPELINE TRANSPORTATION					
VOLUMES — MMcf ⁽¹⁾	649,740	640,732	620,904	634,885	706,132
OPERATING REVENUES (000's) ⁽¹⁾	\$ 268,900	\$ 247,351	\$ 219,373	\$ 203,013	\$ 209,658
Employees, at year end	60	61	64	62	62

⁽¹⁾Transportation volumes and operating revenues reflect segment operations, including intercompany sales and transportation amounts.



Nonregulated Sales and Statistical Data

Fiscal Year Ended September 30

	2013	2012	2011	2010	2009
CUSTOMERS, end of year					
Industrial	651	674	697	652	631
Municipal	128	124	65	61	63
Other	264	284	362	339	321
Total	<u>1,043</u>	<u>1,082</u>	<u>1,124</u>	<u>1,052</u>	<u>1,015</u>
INVENTORY STORAGE BALANCE –					
Bcf	14.7	23.3	15.7	17.9	19.9
NONREGULATED DELIVERED GAS					
SALES VOLUMES — MMcf⁽¹⁾	396,561	400,512	446,903	420,203	441,081
OPERATING REVENUES (000's)⁽¹⁾	\$ 1,598,711	\$ 1,351,303	\$ 2,024,893	\$ 2,146,658	\$ 2,283,988

⁽¹⁾Sales volumes reflect segment operations, including intercompany sales and transportation amounts.