



Regulated Distribution Sales and Statistical Data - Continuing Operations

	Fiscal Year Ended September 30				
	2014	2013	2012	2011	2010
METERS IN SERVICE, end of year					
Residential	2,846,664	2,755,831	2,787,361	2,797,097	2,776,649
Commercial	258,404	244,652	253,570	256,357	248,353
Industrial	1,530	1,500	1,810	1,924	1,942
Public authority and other	8,471	9,997	10,141	10,174	10,139
Total meters	<u>3,115,069</u>	<u>3,011,980</u>	<u>3,052,882</u>	<u>3,065,552</u>	<u>3,037,083</u>
SALES VOLUMES — MMcf⁽²⁾					
Gas Sales Volumes					
Residential	187,431	154,823	137,049	158,119	181,852
Commercial	105,074	88,850	82,516	89,720	98,337
Industrial	15,746	15,678	15,673	17,289	17,250
Public authority and other	9,069	9,811	9,228	10,412	10,035
Total gas sales volumes	<u>317,320</u>	<u>269,162</u>	<u>244,466</u>	<u>275,540</u>	<u>307,474</u>
Transportation volumes	<u>147,776</u>	<u>136,357</u>	<u>132,595</u>	<u>130,266</u>	<u>126,951</u>
Total throughput	<u>465,096</u>	<u>405,519</u>	<u>377,061</u>	<u>405,806</u>	<u>434,425</u>
OPERATING REVENUES (000's)⁽²⁾					
Gas Sales Revenues					
Residential	\$ 1,933,099	\$ 1,512,495	\$ 1,351,479	\$ 1,535,887	\$ 1,751,186
Commercial	876,042	661,930	587,651	685,380	775,714
Industrial	90,536	81,155	71,960	96,636	101,814
Public authority and other	64,779	60,557	54,334	68,676	69,944
Total gas sales revenues	<u>2,964,456</u>	<u>2,316,137</u>	<u>2,065,424</u>	<u>2,386,579</u>	<u>2,698,658</u>
Transportation revenues	69,383	61,013	54,878	58,214	57,409
Other gas revenues	<u>27,707</u>	<u>22,343</u>	<u>25,028</u>	<u>25,871</u>	<u>27,796</u>
Total operating revenues	<u>\$ 3,061,546</u>	<u>\$ 2,399,493</u>	<u>\$ 2,145,330</u>	<u>\$ 2,470,664</u>	<u>\$ 2,783,863</u>

Regulated Distribution Sales and Statistical Data - Discontinued Operations

	Fiscal Year Ended September 30				
	2014	2013	2012	2011	2010
Meters in service, end of period	-	-	63,707	147,639	148,957
Sales volumes — MMcf					
Total gas sales volumes	-	3,611	11,259	14,387	15,154
Transportation volumes	-	1,120	7,036	8,281	8,914
Total throughput	-	<u>4,731</u>	<u>18,295</u>	<u>22,668</u>	<u>24,068</u>
Operating revenues (000's)	\$ -	\$ 37,962	\$ 114,703	\$ 141,227	\$ 128,630

See footnotes following these tables.



Regulated Distribution Sales and Statistical Data - Other Consolidated Statistics

	Fiscal Year Ended September 30				
	2014	2013	2012	2011	2010
Inventory storage balance - Bcf	56.6	51.1	53.4	55.0	54.3
Heating degree days ⁽¹⁾					
Actual (weighted average)	2,685	2,729	2,692	2,733	2,780
Percent of normal	102%	103%	97%	99%	102%
Average transportation revenue per Mcf	\$ 0.47	\$ 0.45	\$ 0.43	\$ 0.46	\$ 0.46
Average cost of gas per Mcf sold	\$ 5.94	\$ 4.91	\$ 4.64	\$ 5.30	\$ 5.77
Employees	4,588	4,551	4,585	4,753	4,714

See footnotes following these tables.



Regulated Distribution Sales and Statistical Data by Division

Fiscal Year Ended September 30, 2014

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE FROM CONTINUING OPERATIONS								
Residential	1,483,475	296,849	331,608	274,873	238,088	221,771	-	2,846,664
Commercial	126,445	39,390	21,471	24,874	24,486	21,738	-	258,404
Industrial	-	660	-	413	365	92	-	1,530
Public authority and other	-	2,162	-	2,655	2,823	831	-	8,471
Total meters	<u>1,609,920</u>	<u>339,061</u>	<u>353,079</u>	<u>302,815</u>	<u>265,762</u>	<u>244,432</u>	-	<u>3,115,069</u>
SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf ⁽²⁾								
Gas Sales Volumes								
Residential	97,517	21,312	15,791	17,585	16,324	18,902	-	187,431
Commercial	60,270	13,297	8,414	7,687	7,492	7,914	-	105,074
Industrial	3,394	2,865	-	3,419	5,964	104	-	15,746
Public authority and other	-	1,403	-	2,659	3,642	1,365	-	9,069
Total	<u>161,181</u>	<u>38,877</u>	<u>24,205</u>	<u>31,350</u>	<u>33,422</u>	<u>28,285</u>	-	<u>317,320</u>
Transportation volumes	<u>51,688</u>	<u>41,338</u>	<u>7,281</u>	<u>25,048</u>	<u>6,998</u>	<u>15,423</u>	-	<u>147,776</u>
Total throughput	<u>212,869</u>	<u>80,215</u>	<u>31,486</u>	<u>56,398</u>	<u>40,420</u>	<u>43,708</u>	-	<u>465,096</u>
OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 577,907	\$ 149,457	\$ 137,664	\$ 116,818	\$ 102,382	\$ 92,287	\$ -	\$ 1,176,515
OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
Operation and maintenance	\$ 170,743	\$ 53,798	\$ 45,452	\$ 42,188	\$ 44,571	\$ 35,363	\$ (4,887)	\$ 387,228
Depreciation and amortization	\$ 97,727	\$ 28,906	\$ 25,199	\$ 24,057	\$ 13,768	\$ 18,719	\$ -	\$ 208,376
Taxes, other than income	\$ 122,172	\$ 10,785	\$ 10,365	\$ 21,323	\$ 15,570	\$ 10,128	\$ 6,000	\$ 196,343
OPERATING INCOME FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 187,265	\$ 55,968	\$ 56,648	\$ 29,250	\$ 28,473	\$ 28,077	\$ (1,113)	\$ 384,568
CONSOLIDATED CAPITAL EXPENDITURES (000's)								
	\$ 274,575	\$ 81,134	\$ 48,496	\$ 64,513	\$ 52,812	\$ 38,030	\$ 24,505	\$ 584,065
PROPERTY, PLANT AND EQUIPMENT, EXCLUDING ASSETS HELD FOR SALE (000's)								
	\$ 2,494,108	\$ 690,153	\$ 560,229	\$ 497,191	\$ 386,644	\$ 372,121	\$ 202,315	\$ 5,202,761
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽¹⁾								
Actual	2,068	3,957	1,582	3,316	2,672	5,799	-	2,685
Percent of normal	100%	99%	106%	100%	101%	102%	-	102%
Miles of pipe	29,917	8,234	8,397	7,764	6,645	6,768	-	67,725
Employees	1,729	409	421	349	340	280	1,060	4,588

See footnotes following these tables.



Fiscal Year Ended September 30, 2013

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE FROM CONTINUING OPERATIONS								
Residential	1,440,125	284,036	319,533	266,877	230,948	214,312	-	2,755,831
Commercial	120,284	36,500	20,530	23,817	23,741	19,780	-	244,652
Industrial	-	637	-	421	350	92	-	1,500
Public authority and other	-	2,483	-	2,687	2,815	2,012	-	9,997
Total meters	<u>1,560,409</u>	<u>323,656</u>	<u>340,063</u>	<u>293,802</u>	<u>257,854</u>	<u>236,196</u>	<u>-</u>	<u>3,011,980</u>
SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf ⁽²⁾								
Gas Sales Volumes								
Residential	75,022	18,978	12,679	16,860	13,902	17,382	-	154,823
Commercial	49,503	11,697	7,252	7,265	6,357	6,776	-	88,850
Industrial	3,075	2,854	-	3,526	6,119	104	-	15,678
Public authority and other	-	1,343	-	2,949	3,173	2,346	-	9,811
Total	<u>127,600</u>	<u>34,872</u>	<u>19,931</u>	<u>30,600</u>	<u>29,551</u>	<u>26,608</u>	<u>-</u>	<u>269,162</u>
Transportation volumes	<u>48,534</u>	<u>39,369</u>	<u>6,523</u>	<u>19,816</u>	<u>6,781</u>	<u>15,334</u>	<u>-</u>	<u>136,357</u>
Total throughput	<u>176,134</u>	<u>74,241</u>	<u>26,454</u>	<u>50,416</u>	<u>36,332</u>	<u>41,942</u>	<u>-</u>	<u>405,519</u>
OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 515,653	\$ 137,212	\$ 132,481	\$ 106,145	\$ 101,023	\$ 88,722	\$ -	\$ 1,081,236
OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
Operation and maintenance	\$ 162,206	\$ 52,596	\$ 44,551	\$ 39,185	\$ 44,639	\$ 35,240	\$ (3,229)	\$ 375,188
Depreciation and amortization	\$ 92,158	\$ 26,955	\$ 24,820	\$ 20,976	\$ 12,740	\$ 17,932	\$ -	\$ 195,581
Taxes, other than income	\$ 102,389	\$ 11,497	\$ 10,985	\$ 17,899	\$ 14,532	\$ 10,072	\$ -	\$ 167,374
OPERATING INCOME FROM CONTINUING OPERATIONS (000's) ⁽²⁾								
	\$ 158,900	\$ 46,164	\$ 52,125	\$ 28,085	\$ 29,112	\$ 25,478	\$ 3,229	\$ 343,093
CONSOLIDATED CAPITAL EXPENDITURES (000's)								
	\$ 258,973	\$ 77,421	\$ 45,434	\$ 48,672	\$ 36,029	\$ 35,693	\$ 26,377	\$ 528,599
PROPERTY, PLANT AND EQUIPMENT, EXCLUDING ASSETS HELD FOR SALE (000'S)								
	\$ 2,279,175	\$ 619,961	\$ 472,195	\$ 450,000	\$ 348,394	\$ 350,758	\$ 199,390	\$ 4,719,873
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽¹⁾								
Actual	2,178	3,789	1,635	3,307	2,759	5,728	-	2,729
Percent of normal	103%	100%	106%	100%	104%	103%	-	103%
Miles of pipe	29,662	7,970	8,364	7,778	6,628	6,744	-	67,146
Employees	1,690	403	425	345	349	278	1,061	4,551

See footnotes following these tables.



Regulated Distribution Sales and Statistical Data by Division - Discontinued Operations

	Fiscal Year Ended September 30, 2014			Fiscal Year Ended September 30, 2013		
	Kentucky/ Mid-States	Colorado- Kansas	Total	Kentucky/ Mid-States	Colorado- Kansas	Total
Meters in service, end of period	-	-	-	-	-	-
Sales volumes — MMcf						
Total gas sales volumes	-	-	-	3,611	-	3,611
Transportation volumes	-	-	-	1,120	-	1,120
Total throughput	-	-	-	4,731	-	4,731
Operating income (000's)	\$ -	\$ -	\$ -	\$ 10,640	\$ -	\$ 10,640

Notes to preceding tables:

- (1) A heating degree day is equivalent to each degree that the average of the high and the low temperatures for a day is below 65 degrees. The colder the climate, the greater the number of heating degree days. Heating degree days are used in the natural gas industry to measure the relative coldness of weather and to compare relative temperatures between one geographic area and another. Normal degree days are based on National Weather Service data for selected locations. For service areas that have weather normalized operations, normal degree days are used instead of actual degree days in computing the total number of heating degree days. The total degree days are based on the weighted average degree days of the divisions.
- (2) Sales volumes, revenues, operating margins, operating expense and operating income reflect segment operations, including intercompany sales and transportation amounts.
- (3) The Other column represents our shared services function, which provides administrative and other support to the Company. Certain costs incurred by this function are not allocated.

Regulated Pipeline Sales and Statistical Data

	Fiscal Year Ended September 30				
	2014	2013	2012	2011	2010
CUSTOMERS, end of year					
Industrial	83	78	74	71	65
Other	257	263	157	156	176
Total	340	341	231	227	241
PIPELINE TRANSPORTATION					
VOLUMES — MMcf ⁽¹⁾	714,464	649,740	640,732	620,904	634,885
OPERATING REVENUES (000's) ⁽¹⁾	\$ 318,459	\$ 268,900	\$ 247,351	\$ 219,373	\$ 203,013
Employees, at year end	62	60	61	64	62

- (1) Transportation volumes and operating revenues reflect segment operations, including intercompany sales and transportation amounts.



Nonregulated Sales and Statistical Data

	Fiscal Year Ended September 30				
	2014	2013	2012	2011	2010
CUSTOMERS, end of year					
Industrial	656	651	674	697	652
Municipal	124	128	124	65	61
Other	272	264	284	362	339
Total	<u>1,052</u>	<u>1,043</u>	<u>1,082</u>	<u>1,124</u>	<u>1,052</u>
INVENTORY STORAGE BALANCE –					
Bcf	11.7	14.7	23.3	15.7	17.9
NONREGULATED DELIVERED GAS					
SALES VOLUMES — MMcf ⁽¹⁾	439,014	396,561	400,512	446,903	420,203
OPERATING REVENUES (000's) ⁽¹⁾	\$ 2,067,292	\$ 1,587,914	\$ 1,348,982	\$ 2,039,123	\$ 2,156,309
Employees, at year end	111	109	113	132	137

⁽¹⁾ Sales volumes reflect segment operations, including intercompany sales and transportation amounts.