



*Regulated Distribution Sales and Statistical Data - Continuing Operations*

	<b>Fiscal Year Ended September 30</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>METERS IN SERVICE, end of year</b>					
Residential	2,878,740	2,846,664	2,755,831	2,787,361	2,797,097
Commercial	262,655	258,404	244,652	253,570	256,357
Industrial	1,508	1,530	1,500	1,810	1,924
Public authority and other	8,409	8,471	9,997	10,141	10,174
Total meters	<u>3,151,312</u>	<u>3,115,069</u>	<u>3,011,980</u>	<u>3,052,882</u>	<u>3,065,552</u>
<b>SALES VOLUMES — MMcf <sup>(1)</sup></b>					
Gas Sales Volumes					
Residential	170,522	187,431	154,823	137,049	158,119
Commercial	100,323	105,074	88,850	82,516	89,720
Industrial	14,452	15,746	15,678	15,673	17,289
Public authority and other	8,053	9,069	9,811	9,228	10,412
Total gas sales volumes	<u>293,350</u>	<u>317,320</u>	<u>269,162</u>	<u>244,466</u>	<u>275,540</u>
Transportation volumes	<u>148,998</u>	<u>147,776</u>	<u>136,357</u>	<u>132,595</u>	<u>130,266</u>
Total throughput	<u>442,348</u>	<u>465,096</u>	<u>405,519</u>	<u>377,061</u>	<u>405,806</u>
<b>OPERATING REVENUES (000's) <sup>(1)</sup></b>					
Gas Sales Revenues					
Residential	\$ 1,761,689	\$ 1,933,099	\$ 1,512,495	\$ 1,351,479	\$ 1,535,887
Commercial	772,187	876,042	661,930	587,651	685,380
Industrial	74,981	90,536	81,155	71,960	96,636
Public authority and other	53,401	64,779	60,557	54,334	68,676
Total gas sales revenues	<u>2,662,258</u>	<u>2,964,456</u>	<u>2,316,137</u>	<u>2,065,424</u>	<u>2,386,579</u>
Transportation revenues	73,725	69,383	61,013	54,878	58,214
Other gas revenues	27,852	27,707	22,343	25,028	25,871
Total operating revenues	<u>\$ 2,763,835</u>	<u>\$ 3,061,546</u>	<u>\$ 2,399,493</u>	<u>\$ 2,145,330</u>	<u>\$ 2,470,664</u>

*Regulated Distribution Sales and Statistical Data - Discontinued Operations*

	<b>Fiscal Year Ended September 30</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Meters in service, end of period	—	—	—	63,707	147,639
Sales volumes — MMcf					
Total gas sales volumes	—	—	3,611	11,259	14,387
Transportation volumes	—	—	1,120	7,036	8,281
Total throughput	<u>—</u>	<u>—</u>	<u>4,731</u>	<u>18,295</u>	<u>22,668</u>
Operating revenues (000's)	\$ —	\$ —	\$ 37,962	\$ 114,703	\$ 141,227

See footnotes following these tables.



*Regulated Distribution Sales and Statistical Data - Other Consolidated Statistics*

	<b>Fiscal Year Ended September 30</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Inventory storage balance - Bcf	60.3	56.6	51.1	53.4	55.0
Heating degree days <sup>(2)</sup>					
Actual (weighted average)	2,608	2,685	2,729	2,692	2,733
Percent of normal	98%	102%	103%	97%	99%
Average transportation revenue per Mcf	\$ 0.49	\$ 0.47	\$ 0.45	\$ 0.43	\$ 0.46
Average cost of gas per Mcf sold	\$ 5.20	\$ 5.94	\$ 4.91	\$ 4.64	\$ 5.30
Employees	4,581	4,588	4,551	4,585	4,753

See footnotes following these tables.



*Regulated Distribution Sales and Statistical Data by Division*

	Fiscal Year Ended September 30, 2015							
	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other <sup>(3)</sup>	Total
<b>METERS IN SERVICE FROM CONTINUING OPERATIONS</b>								
Residential	1,500,877	301,804	334,728	277,486	238,679	225,166	—	2,878,740
Commercial	128,949	40,113	21,851	25,314	24,604	21,824	—	262,655
Industrial	—	664	—	394	358	92	—	1,508
Public authority and other	—	2,160	—	2,620	2,826	803	—	8,409
Total meters	<u>1,629,826</u>	<u>344,741</u>	<u>356,579</u>	<u>305,814</u>	<u>266,467</u>	<u>247,885</u>	<u>—</u>	<u>3,151,312</u>
<b>SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf <sup>(1)</sup></b>								
Gas Sales Volumes								
Residential	87,773	20,354	14,042	16,704	14,790	16,859	—	170,522
Commercial	57,492	12,930	8,012	7,438	6,868	7,583	—	100,323
Industrial	3,206	2,359	—	3,525	5,326	36	—	14,452
Public authority and other	—	1,307	—	2,364	3,432	950	—	8,053
Total	<u>148,471</u>	<u>36,950</u>	<u>22,054</u>	<u>30,031</u>	<u>30,416</u>	<u>25,428</u>	<u>—</u>	<u>293,350</u>
Transportation volumes	<u>50,108</u>	<u>42,528</u>	<u>7,559</u>	<u>25,215</u>	<u>6,670</u>	<u>16,918</u>	<u>—</u>	<u>148,998</u>
Total throughput	<u>198,579</u>	<u>79,478</u>	<u>29,613</u>	<u>55,246</u>	<u>37,086</u>	<u>42,346</u>	<u>—</u>	<u>442,348</u>
<b>OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) <sup>(1)</sup></b>								
	\$ 614,018	\$ 157,458	\$ 137,596	\$ 126,875	\$ 105,523	\$ 96,107	\$ —	\$ 1,237,577
<b>OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) <sup>(1)</sup></b>								
Operation and maintenance	\$ 175,187	\$ 51,840	\$ 47,750	\$ 42,839	\$ 40,327	\$ 36,666	\$ (6,123)	\$ 388,486
Depreciation and amortization	\$ 105,910	\$ 31,702	\$ 26,031	\$ 24,950	\$ 14,763	\$ 19,692	\$ —	\$ 223,048
Taxes, other than income	\$ 135,362	\$ 14,683	\$ 12,814	\$ 21,906	\$ 16,100	\$ 11,029	\$ (6,000)	\$ 205,894
<b>OPERATING INCOME FROM CONTINUING OPERATIONS (000's) <sup>(1)</sup></b>								
	\$ 197,559	\$ 59,233	\$ 51,001	\$ 37,180	\$ 34,333	\$ 28,720	\$ 12,123	\$ 420,149
<b>CONSOLIDATED CAPITAL EXPENDITURES (000's)</b>								
	\$ 321,765	\$ 89,824	\$ 74,903	\$ 69,815	\$ 54,576	\$ 44,710	\$ 25,368	\$ 680,961
<b>PROPERTY, PLANT AND EQUIPMENT (000's)</b>								
	\$ 2,733,323	\$ 752,683	\$ 610,684	\$ 550,246	\$ 423,702	\$ 394,318	\$ 205,350	\$ 5,670,306
<b>OTHER CONSOLIDATED STATISTICS</b>								
Heating Degree Days <sup>(2)</sup>								
Actual	2,024	3,903	1,563	3,293	2,638	5,283	—	2,608
Percent of normal	97%	98%	104%	100%	99%	95%	—	98%
Miles of pipe	32,177	8,290	8,431	7,843	6,670	6,807	—	70,218
Employees	1,709	392	416	344	329	279	1,112	4,581

See footnotes following these tables.



Fiscal Year Ended September 30, 2014

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other <sup>(3)</sup>	Total
<b>METERS IN SERVICE FROM CONTINUING OPERATIONS</b>								
Residential	1,483,475	296,849	331,608	274,873	238,088	221,771	—	2,846,664
Commercial	126,445	39,390	21,471	24,874	24,486	21,738	—	258,404
Industrial	—	660	—	413	365	92	—	1,530
Public authority and other	—	2,162	—	2,655	2,823	831	—	8,471
Total meters	<u>1,609,920</u>	<u>339,061</u>	<u>353,079</u>	<u>302,815</u>	<u>265,762</u>	<u>244,432</u>	<u>—</u>	<u>3,115,069</u>
<b>SALES VOLUMES FROM CONTINUING OPERATIONS – MMcf <sup>(1)</sup></b>								
Gas Sales Volumes								
Residential	97,517	21,312	15,791	17,585	16,324	18,902	—	187,431
Commercial	60,270	13,297	8,414	7,687	7,492	7,914	—	105,074
Industrial	3,394	2,865	—	3,419	5,964	104	—	15,746
Public authority and other	—	1,403	—	2,659	3,642	1,365	—	9,069
Total	<u>161,181</u>	<u>38,877</u>	<u>24,205</u>	<u>31,350</u>	<u>33,422</u>	<u>28,285</u>	<u>—</u>	<u>317,320</u>
Transportation volumes	51,688	41,338	7,281	25,048	6,998	15,423	—	147,776
Total throughput	<u>212,869</u>	<u>80,215</u>	<u>31,486</u>	<u>56,398</u>	<u>40,420</u>	<u>43,708</u>	<u>—</u>	<u>465,096</u>
<b>OPERATING MARGIN FROM CONTINUING OPERATIONS (000's) <sup>(1)</sup></b>								
	\$ 577,907	\$ 149,457	\$ 137,664	\$ 116,818	\$ 102,382	\$ 92,287	\$ —	\$ 1,176,515
<b>OPERATING EXPENSES FROM CONTINUING OPERATIONS (000's) <sup>(1)</sup></b>								
Operation and maintenance	\$ 170,743	\$ 53,798	\$ 45,452	\$ 42,188	\$ 44,571	\$ 35,363	\$ (4,887)	\$ 387,228
Depreciation and amortization	\$ 97,727	\$ 28,906	\$ 25,199	\$ 24,057	\$ 13,768	\$ 18,719	\$ —	\$ 208,376
Taxes, other than income	\$ 122,172	\$ 10,785	\$ 10,365	\$ 21,323	\$ 15,570	\$ 10,128	\$ 6,000	\$ 196,343
<b>OPERATING INCOME FROM CONTINUING OPERATIONS (000's) <sup>(1)</sup></b>								
	\$ 187,265	\$ 55,968	\$ 56,648	\$ 29,250	\$ 28,473	\$ 28,077	\$ (1,113)	\$ 384,568
<b>CONSOLIDATED CAPITAL EXPENDITURES (000's)</b>								
	\$ 274,575	\$ 81,134	\$ 48,496	\$ 64,513	\$ 52,812	\$ 38,030	\$ 24,505	\$ 584,065
<b>PROPERTY, PLANT AND EQUIPMENT (000's)</b>								
	\$ 2,494,108	\$ 690,153	\$ 560,229	\$ 497,191	\$ 386,644	\$ 372,121	\$ 202,315	\$ 5,202,761
<b>OTHER CONSOLIDATED STATISTICS</b>								
Heating Degree Days <sup>(2)</sup>								
Actual	2,068	3,957	1,582	3,316	2,672	5,799	—	2,685
Percent of normal	100%	99%	106%	100%	101%	102%	—	102%
Miles of pipe	29,917	8,234	8,397	7,764	6,645	6,768	—	67,725
Employees	1,729	409	421	349	340	280	1,060	4,588

See footnotes following these tables.



Notes to preceding tables:

- (1) Sales volumes, revenues, operating margins, operating expense and operating income reflect segment operations, including intercompany sales and transportation amounts.
- (2) A heating degree day is equivalent to each degree that the average of the high and the low temperatures for a day is below 65 degrees. The colder the climate, the greater the number of heating degree days. Heating degree days are used in the natural gas industry to measure the relative coldness of weather and to compare relative temperatures between one geographic area and another. Normal degree days are based on National Weather Service data for selected locations. For service areas that have weather normalized operations, normal degree days are used instead of actual degree days in computing the total number of heating degree days. The total degree days are based on the weighted average degree days of the divisions.
- (3) The Other column represents our shared services function, which provides administrative and other support to the Company. Certain costs incurred by this function are not allocated.

**Regulated Pipeline Sales and Statistical Data**

	<b>Fiscal Year Ended September 30</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>CUSTOMERS, end of year</b>					
Industrial	86	83	78	74	71
Other	234	257	263	157	156
Total	<u>320</u>	<u>340</u>	<u>341</u>	<u>231</u>	<u>227</u>
<b>PIPELINE TRANSPORTATION</b>					
<b>VOLUMES — MMcf<sup>(1)</sup></b>	738,532	714,464	649,740	640,732	620,904
<b>OPERATING REVENUES (000's)<sup>(1)</sup></b>	\$ 370,112	\$ 318,459	\$ 268,900	\$ 247,351	\$ 219,373
Employees, at year end	61	62	60	61	64

(1) Transportation volumes and operating revenues reflect segment operations, including intercompany sales and transportation amounts.

**Nonregulated Sales and Statistical Data**

	<b>Fiscal Year Ended September 30</b>				
	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>CUSTOMERS, end of year</b>					
Industrial	678	656	651	674	697
Municipal	129	124	128	124	65
Other	259	272	264	284	362
Total	<u>1,066</u>	<u>1,052</u>	<u>1,043</u>	<u>1,082</u>	<u>1,124</u>
<b>INVENTORY STORAGE BALANCE —</b>					
<b>Bcf</b>	18.8	11.7	14.7	23.3	15.7
<b>NONREGULATED DELIVERED GAS</b>					
<b>SALES VOLUMES — MMcf<sup>(1)</sup></b>	410,044	439,014	396,561	400,512	446,903
<b>OPERATING REVENUES (000's)<sup>(1)</sup></b>	\$ 1,472,209	\$ 2,067,292	\$ 1,587,914	\$ 1,348,982	\$ 2,039,123
Employees, at year end	111	111	109	113	132

(1) Sales volumes reflect segment operations, including intercompany sales and transportation amounts.