



Regulated Distribution Sales and Statistical Data - Continuing Operations

	Fiscal Year Ended September 30				
	2016	2015	2014	2013	2012
METERS IN SERVICE, end of year					
Residential	2,909,524	2,878,740	2,846,664	2,755,831	2,787,361
Commercial	266,265	262,655	258,404	244,652	253,570
Industrial	1,359	1,508	1,530	1,500	1,810
Public authority and other	8,361	8,409	8,471	9,997	10,141
Total meters	<u>3,185,509</u>	<u>3,151,312</u>	<u>3,115,069</u>	<u>3,011,980</u>	<u>3,052,882</u>
SALES VOLUMES — MMcf ⁽¹⁾					
Gas Sales Volumes					
Residential	136,402	170,522	187,431	154,823	137,049
Commercial	86,361	100,323	105,074	88,850	82,516
Industrial	12,992	14,452	15,746	15,678	15,673
Public authority and other	6,834	8,053	9,069	9,811	9,228
Total gas sales volumes	<u>242,589</u>	<u>293,350</u>	<u>317,320</u>	<u>269,162</u>	<u>244,466</u>
Transportation volumes	<u>145,202</u>	<u>148,998</u>	<u>147,776</u>	<u>136,357</u>	<u>132,595</u>
Total throughput	<u>387,791</u>	<u>442,348</u>	<u>465,096</u>	<u>405,519</u>	<u>377,061</u>
OPERATING REVENUES (000's)⁽¹⁾					
Gas Sales Revenues					
Residential	\$ 1,477,049	\$ 1,761,689	\$ 1,933,099	\$ 1,512,495	\$ 1,351,479
Commercial	619,979	772,187	876,042	661,930	587,651
Industrial	51,999	74,981	90,536	81,155	71,960
Public authority and other	41,307	53,401	64,779	60,557	54,334
Total gas sales revenues	<u>2,190,334</u>	<u>2,662,258</u>	<u>2,964,456</u>	<u>2,316,137</u>	<u>2,065,424</u>
Transportation revenues	78,064	73,725	69,383	61,013	54,878
Other gas revenues	23,468	27,852	27,707	22,343	25,028
Total operating revenues	<u>\$ 2,291,866</u>	<u>\$ 2,763,835</u>	<u>\$ 3,061,546</u>	<u>\$ 2,399,493</u>	<u>\$ 2,145,330</u>

Regulated Distribution Sales and Statistical Data - Discontinued Operations

	Fiscal Year Ended September 30				
	2016	2015	2014	2013	2012
Meters in service, end of period	—	—	—	—	63,707
Sales volumes — MMcf					
Total gas sales volumes	—	—	—	3,611	11,259
Transportation volumes	—	—	—	1,120	7,036
Total throughput	<u>—</u>	<u>—</u>	<u>—</u>	<u>4,731</u>	<u>18,295</u>
Operating revenues (000's)	\$ —	\$ —	\$ —	\$ 37,962	\$ 114,703

See footnotes following these tables.



Regulated Distribution Sales and Statistical Data - Other Consolidated Statistics

	Fiscal Year Ended September 30				
	2016	2015	2014	2013	2012
Inventory storage balance - Bcf	62.6	60.3	56.6	51.1	53.4
Heating degree days ⁽²⁾					
Actual (weighted average)	2,622	2,608	2,685	2,729	2,692
Percent of normal	98%	98%	102%	103%	97%
Average transportation revenue per Mcf	\$ 0.54	\$ 0.49	\$ 0.47	\$ 0.45	\$ 0.43
Average cost of gas per Mcf sold	\$ 4.20	\$ 5.20	\$ 5.94	\$ 4.91	\$ 4.64
Employees	4,577	4,581	4,588	4,551	4,585

See footnotes following these tables.



Regulated Distribution Sales and Statistical Data by Division

Fiscal Year Ended September 30, 2016

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE								
Residential	1,518,789	304,327	336,141	280,345	241,688	228,234	—	2,909,524
Commercial	130,502	40,327	22,831	25,814	24,880	21,911	—	266,265
Industrial	—	666	—	246	355	92	—	1,359
Public authority and other	—	2,159	—	2,583	2,827	792	—	8,361
Total meters	1,649,291	347,479	358,972	308,988	269,750	251,029	—	3,185,509
SALES VOLUMES - MMcf ⁽¹⁾								
Gas Sales Volumes								
Residential	68,022	15,974	11,103	14,610	11,121	15,572	—	136,402
Commercial	48,986	10,765	7,216	6,480	5,627	7,287	—	86,361
Industrial	2,938	2,538	—	2,423	5,057	36	—	12,992
Public authority and other	—	984	—	2,110	2,838	902	—	6,834
Total	119,946	30,261	18,319	25,623	24,643	23,797	—	242,589
Transportation volumes	48,214	41,877	7,520	24,206	7,287	16,098	—	145,202
Total throughput	168,160	72,138	25,839	49,829	31,930	39,895	—	387,791
OPERATING MARGIN (000's)⁽¹⁾								
	\$ 626,288	\$ 163,564	\$ 140,108	\$ 130,914	\$ 112,040	\$ 99,891	\$ —	\$ 1,272,805
OPERATING EXPENSES (000's)⁽¹⁾								
Operation and maintenance	\$ 182,211	\$ 53,115	\$ 47,253	\$ 44,350	\$ 42,162	\$ 37,515	\$ (2,491)	\$ 404,115
Depreciation and amortization	\$ 112,300	\$ 32,982	\$ 26,811	\$ 25,286	\$ 15,339	\$ 20,318	\$ —	\$ 233,036
Taxes, other than income	\$ 120,199	\$ 15,054	\$ 13,821	\$ 19,956	\$ 16,980	\$ 10,060	\$ —	\$ 196,070
OPERATING INCOME (000's)⁽¹⁾	\$ 211,578	\$ 62,413	\$ 52,223	\$ 41,322	\$ 37,559	\$ 31,998	\$ 2,491	\$ 439,584
CONSOLIDATED CAPITAL								
EXPENDITURES (000's)	\$ 342,083	\$ 108,339	\$ 87,945	\$ 73,069	\$ 66,279	\$ 40,950	\$ 21,374	\$ 740,039
PROPERTY, PLANT AND EQUIPMENT (000's)								
	\$ 3,013,278	\$ 809,875	\$ 672,474	\$ 609,834	\$ 474,856	\$ 430,017	\$ 210,091	\$ 6,220,425
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽²⁾								
Actual	2,067	3,953	1,401	3,313	2,625	5,284	—	2,622
Percent of normal	98%	99%	90%	100%	98%	97%	—	98%
Miles of pipe	32,349	8,338	8,528	7,863	6,694	6,821	—	70,593
Employees	1,703	389	419	345	333	296	1,092	4,577

See footnotes following these tables.



Fiscal Year Ended September 30, 2015

	Mid-Tex	Kentucky/ Mid-States	Louisiana	West Texas	Mississippi	Colorado- Kansas	Other ⁽³⁾	Total
METERS IN SERVICE								
Residential	1,500,877	301,804	334,728	277,486	238,679	225,166	—	2,878,740
Commercial	128,949	40,113	21,851	25,314	24,604	21,824	—	262,655
Industrial	—	664	—	394	358	92	—	1,508
Public authority and other	—	2,160	—	2,620	2,826	803	—	8,409
Total meters	1,629,826	344,741	356,579	305,814	266,467	247,885	—	3,151,312
SALES VOLUMES – MMcf ⁽¹⁾								
Gas Sales Volumes								
Residential	87,773	20,354	14,042	16,704	14,790	16,859	—	170,522
Commercial	57,492	12,930	8,012	7,438	6,868	7,583	—	100,323
Industrial	3,206	2,359	—	3,525	5,326	36	—	14,452
Public authority and other	—	1,307	—	2,364	3,432	950	—	8,053
Total	148,471	36,950	22,054	30,031	30,416	25,428	—	293,350
Transportation volumes								
Total throughput	198,579	79,478	29,613	55,246	37,086	42,346	—	442,348
OPERATING MARGIN (000's)⁽¹⁾	\$ 614,018	\$ 157,458	\$ 137,596	\$ 126,875	\$ 105,523	\$ 96,107	\$ —	\$ 1,237,577
OPERATING EXPENSES (000's)⁽¹⁾								
Operation and maintenance	\$ 175,187	\$ 51,840	\$ 47,750	\$ 42,839	\$ 40,327	\$ 36,666	\$ (6,123)	\$ 388,486
Depreciation and amortization	\$ 105,910	\$ 31,702	\$ 26,031	\$ 24,950	\$ 14,763	\$ 19,692	\$ —	\$ 223,048
Taxes, other than income	\$ 135,362	\$ 14,683	\$ 12,814	\$ 21,906	\$ 16,100	\$ 11,029	\$ (6,000)	\$ 205,894
OPERATING INCOME (000's)⁽¹⁾	\$ 197,559	\$ 59,233	\$ 51,001	\$ 37,180	\$ 34,333	\$ 28,720	\$ 12,123	\$ 420,149
CONSOLIDATED CAPITAL								
EXPENDITURES (000's)	\$ 320,245	\$ 89,482	\$ 74,444	\$ 69,501	\$ 54,313	\$ 44,370	\$ 18,220	\$ 670,575
PROPERTY, PLANT AND								
EQUIPMENT (000's)	\$ 2,733,323	\$ 752,683	\$ 610,684	\$ 550,246	\$ 423,702	\$ 394,318	\$ 205,350	\$ 5,670,306
OTHER CONSOLIDATED STATISTICS								
Heating Degree Days ⁽²⁾								
Actual	2,024	3,903	1,563	3,293	2,638	5,283	—	2,608
Percent of normal	97%	98%	104%	100%	99%	95%	—	98%
Miles of pipe	32,177	8,290	8,431	7,843	6,670	6,807	—	70,218
Employees	1,709	392	416	344	329	279	1,112	4,581

See footnotes following these tables.

Notes to preceding tables:

- (1) Sales volumes, revenues, operating margins, operating expense and operating income reflect segment operations, including intercompany sales and transportation amounts.
- (2) A heating degree day is equivalent to each degree that the average of the high and the low temperatures for a day is below 65 degrees. The colder the climate, the greater the number of heating degree days. Heating degree days are used in the natural gas industry to measure the relative coldness of weather and to compare relative temperatures between one geographic area and another. Normal degree days are based on National Weather Service data for selected locations. For service areas that have weather normalized operations, normal degree days are used instead of actual degree days in computing the total number of heating degree days. The total degree days are based on the weighted average degree days of the divisions.
- (3) The Other column represents our shared services function, which provides administrative and other support to the Company. Certain costs incurred by this function are not allocated.



Regulated Pipeline Sales and Statistical Data

	Fiscal Year Ended September 30				
	2016	2015	2014	2013	2012
CUSTOMERS, end of year					
Industrial	90	86	83	78	74
Other	210	234	257	263	157
Total	<u>300</u>	<u>320</u>	<u>340</u>	<u>341</u>	<u>231</u>
PIPELINE TRANSPORTATION					
VOLUMES — MMcf ⁽¹⁾	677,001	738,532	714,464	649,740	640,732
OPERATING REVENUES (000's) ⁽¹⁾	\$ 408,833	\$ 370,112	\$ 318,459	\$ 268,900	\$ 247,351
Employees, at year end	62	61	62	60	61

⁽¹⁾ Transportation volumes and operating revenues reflect segment operations, including intercompany sales and transportation amounts.

Nonregulated Sales and Statistical Data

	Fiscal Year Ended September 30				
	2016	2015	2014	2013	2012
CUSTOMERS, end of year					
Industrial	661	678	656	651	674
Municipal	134	129	124	128	124
Other	313	259	272	264	284
Total	<u>1,108</u>	<u>1,066</u>	<u>1,052</u>	<u>1,043</u>	<u>1,082</u>
INVENTORY STORAGE BALANCE –					
Bcf	25.6	18.8	11.7	14.7	23.3
NONREGULATED DELIVERED GAS					
SALES VOLUMES — MMcf ⁽¹⁾	387,379	410,044	439,014	396,561	400,512
OPERATING REVENUES (000's) ⁽¹⁾	\$ 1,066,363	\$ 1,472,209	\$ 2,067,292	\$ 1,587,914	\$ 1,348,982
Employees, at year end	108	111	111	109	113

⁽¹⁾ Sales volumes reflect segment operations, including intercompany sales and transportation amounts.