

## Analyst Call to Review

Fiscal 2022 Financial Results & Fiscal 2023 – 2027 Outlook

**November 10, 2022** 10:00 a.m. Eastern



### **Fiscal 2022 Review**



#### Fiscal 2022 Highlights

#### Financial Performance

- YTD Diluted EPS of \$5.60; 20th consecutive year of EPS growth
- \$2.4 billion in capital spending; 88% allocated to safety and reliability spending
- 8.8% increase in fiscal 2022 annual dividend to \$2.72 per diluted share
  - 38th consecutive year of rising dividends

#### Executed Our Regulatory Strategy

- Completed \$215.6 million as of September 30, 2022; \$174.9 million, net of excess deferred tax amortization
- \$111.9 million to be implemented in Q1 Fiscal 2023

#### Strong Balance Sheet

- Approximately \$3.1 billion in available liquidity
- \$1.6 billion of financing to support operations
  - Issued \$600 million 30-year senior notes at 2.85%
  - Issued \$200 million 2.625% senior notes due 2029
  - Settled \$776.8 million of equity forwards
- Equity capitalization at 61.3% as of September 30, 2022, excluding storm-related financing



#### **Consolidated Financial Highlights**

	Three Mon Septen		Twelve Months Ended September 30				
Segment Net Income (\$millions, except EPS)	2022 2021				2022		2021
Distribution	\$ 16	\$	7	\$	522	\$	446
Pipeline & Storage	56		42		252		220
Net Income	\$ 72	\$	49	\$	774	\$	666
Diluted EPS <sup>1</sup>	\$ 0.51	\$	0.37	\$	5.60	\$	5.12
Capital Expenditures	\$ 718	\$	612	\$	2,444	\$	1,970

<sup>1.</sup> Since Atmos Energy has non-vested share-based payments with a nonforfeitable right to dividends, there is a requirement to use the two-class method of computing earnings per share. As a result, EPS cannot be calculated directly from the income statement.



#### Segment Operating Income Highlights

Twelve Months Ended September 30 (\$millions)	2022		2021		С	hange
Distribution	\$	604.6	\$	618.5	\$	(13.9)
Pipeline & Storage		316.4		286.5		29.9
Operating Income	\$	921.0	\$	905.0	\$	16.0

#### **Distribution Key Drivers**

- \$149.9MM Net increase due to rate case outcomes
- \$15.2MM Increase due to customer growth
- \$17.3MM Decrease due to consumption
- \$98.5MM Decrease due to EDIT refunds<sup>1</sup>
- \$17.2MM Net increase in O&M higher system maintenance, employee, and insurance costs partially offset by lower bad debt expense
- \$50.4MM Increase in D&A and property tax expense

#### **Pipeline & Storage Key Drivers**

- \$70.4MM Increase due to rate case outcomes
- \$13.3MM Decrease due to EDIT refunds<sup>1</sup>
- \$8.4MM Increase in system maintenance expense
- \$15.4MM Increase in D&A and property tax expense

1. Reductions to operating income from excess deferred income tax (EDIT) refunds substantially offset by lower income tax expense by the end of the fiscal year.



#### Segment Operating Income Highlights

Three Months Ended September 30 (\$millions)	2022		2021		Change	
Distribution	\$	36.7	\$	37.6	\$	(0.9)
Pipeline & Storage		68.7		53.4		15.3
Operating Income	\$	105.4	\$	91.0	\$	14.4

#### **Distribution Key Drivers**

- \$27.3MM Net increase due to rate case outcomes
- \$9.1MM Decrease due to EDIT refunds<sup>1</sup>
- \$2.0MM Net increase in O&M higher employee costs partially offset by lower bad debt and timing system maintenance spending
- \$15.6MM Increase in D&A and property tax expense

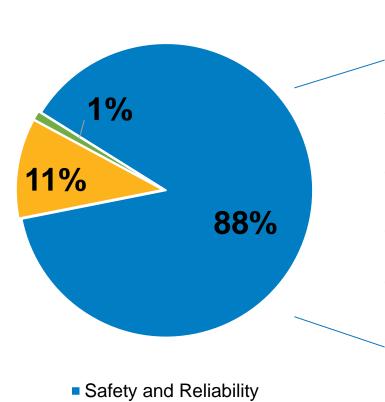
#### **Pipeline & Storage Key Drivers**

- \$21.1MM Increase due to rate case outcomes
- \$2.4MM Increase in through system revenues
- \$3.8MM Increase in O&M system maintenance expense and employee costs
- \$4.3MM Net Increase in D&A and property tax expense

<sup>1.</sup> Reductions to operating income from excess deferred income tax (EDIT) refunds substantially offset by lower income tax expense by the end of the fiscal year.



#### **Capital Spending Highlights**



Customer Expansion

Other

\$ millions	Fiscal 2022 YTD CapEx
\$ 1,103	Repair and replace transmission and distribution pipelines
269	Pipeline integrity management projects
256	Install & replace measurement & regulating equipment
239	Service line replacement
208	Fortifications
67	Enhance storage and compression capabilities
\$ 2,142	Total Safety and Reliability Spending
\$ 2.444	Total Capital Spending

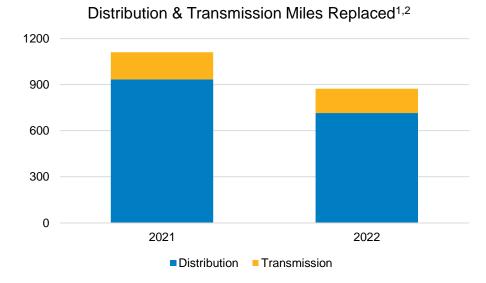
### **FY 2022 System Modernization**



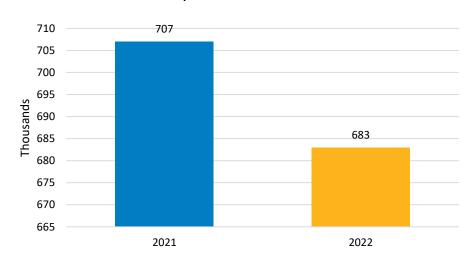
\$2.4 Billion Capital spent in 2022; 88% Focused On Safety and

Reliability

- Replaced ~900 miles of distribution and transmission pipe
  - ~1.1% of total system
- Replaced ~24,500 steel service lines
  - ~3.5% reduction
- ~206,000 wireless meter reading devices installed
  - 60% system covered by WMR
- Support Customer Growth
  - ~62,000 new customers in FY 2022



Inventory of Steel Service Lines<sup>1,2</sup>



<sup>1. 2021</sup> DOT Report

<sup>2. 2022</sup> figures are based on fiscal year data



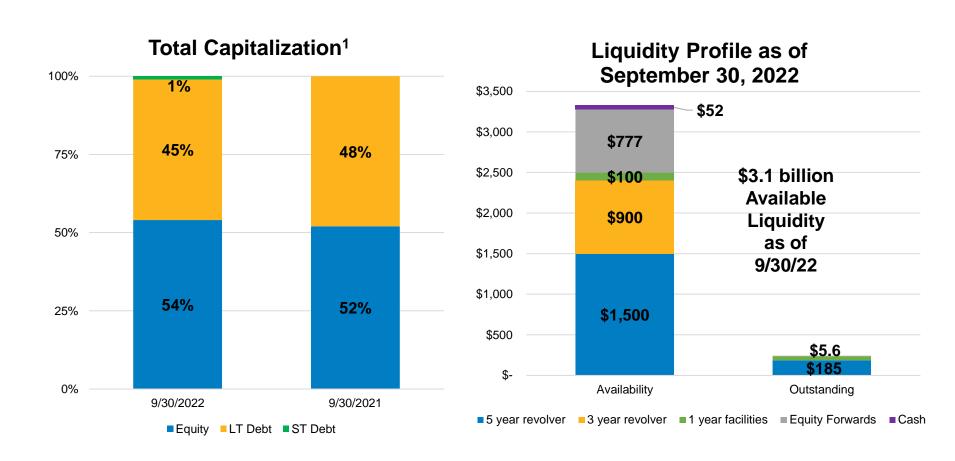
#### Financing Highlights

- \$800 million of long-term debt financing issued
  - \$600 million 2.85% 30-year senior notes issued in October 2021
  - \$200 million 2.625% senior notes issued in January 2022 due September 2029
- Equity needs satisfied through our ATM program
  - \$1.3 billion of equity forward arrangements priced in fiscal 2022
  - \$776.8 million in settled equity forward arrangements
  - \$776.6 million available under equity forward agreements as of September 30, 2022
    - Maturity: September 29, 2023 through March 28, 2024
    - Shares: 7,026,160
    - Forward Share Price: \$110.54
  - \$481.7 million available for issuance through our ATM program as of September 30, 2022
- \$2.2 billion available under existing shelf registration statement as of September 30, 2022; \$1.4 billion available as of November 9, 2022.



Strong Financial Foundation Supports Capital Spending Program

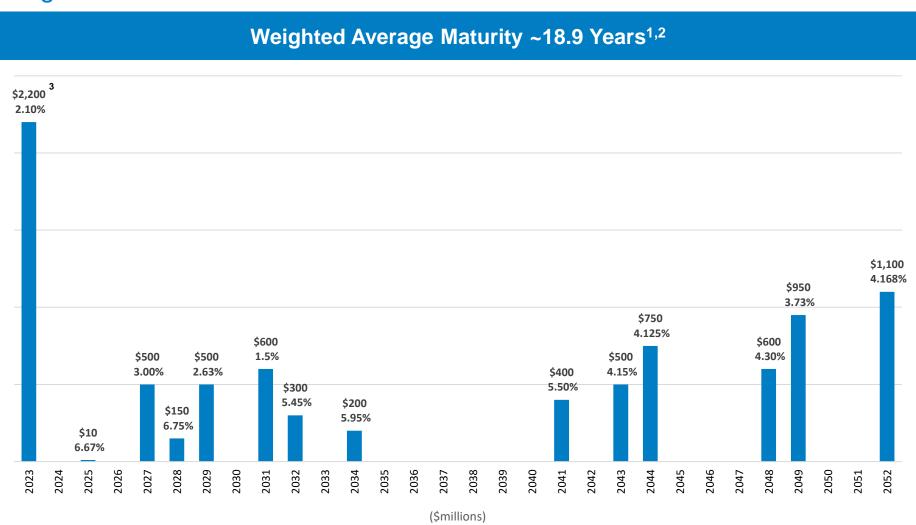
#### **Capitalization and Liquidity Profile**



<sup>1.</sup> Excluding the \$2.2 billion of incremental Winter Storm Uri financing, the equity capitalization rate is 61.3% as of September 30, 2022 and 60.6% as of September 30, 2021



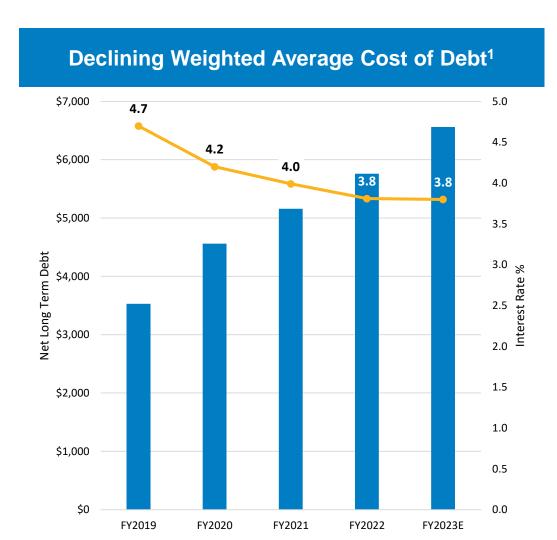
Manageable Debt Maturity Schedule Supports Capital Spending Program



- 1. Excluding the \$2.2 billion of incremental Winter Storm Uri financing. Weighted average maturity is 14.3 years including the incremental financing.
- 2. Figure includes October 2022 debt issuance of \$800 million.
- 3. Figure includes a LIBOR floating rate component that may change over time.



Strong Investment Grade Ratings Support Affordable Customer Bills



## **Strong Investment Grade Credit Ratings**

	Moody's	Standard & Poor's
Senior Unsecured	A1	A-
Commercial Paper	P-1	A-2
Ratings Outlook	Stable	Negative

## Forward Starting Interest Rate Swaps

	Owapo	
	Amount Hedged (\$Millions)	Effective Interest Rate
FY2024	\$450	1.80%
FY2025	\$600	1.75%
FY2026	\$300	2.16%

<sup>1.</sup> Excluding the \$2.2 billion of incremental Winter Storm Uri financing.

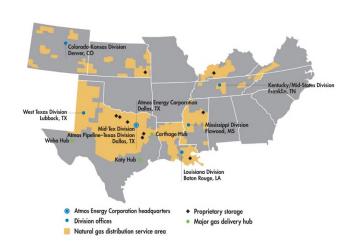


# Fiscal 2023-2027 Financial Outlook

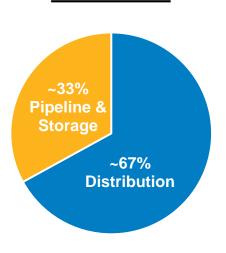
### **Leading Natural Gas Delivery Platform**



#### **Eight-state distribution territory**

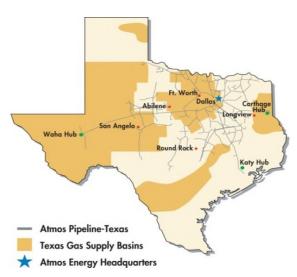


#### **Business Mix**



2023 Estimated Net Income

#### **Intrastate pipeline system**



#### **Diversified LDC platform in 8 states**

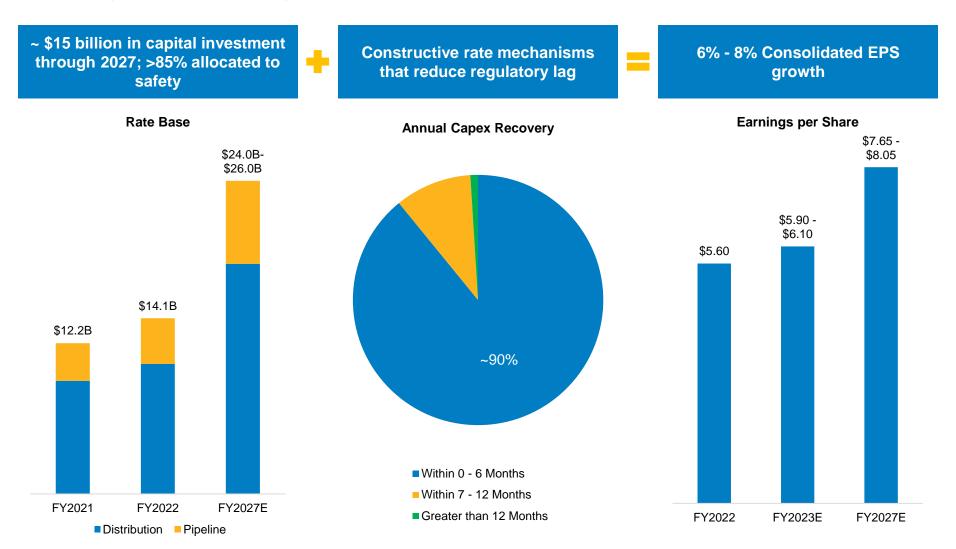
- Largest pure-play natural gas LDC with over 3.3 million customers in 8 states
- ~73,000 miles of distribution and transmission mains
- ~65% of distribution rate base is located in Texas
- Blended allowed ROE of 9.8%
- 96% of rate base covered by all fuels legislation
- Constructive regulatory mechanisms reduce lag
- ~13 Bcf of working storage capacity

### Favorably positioned pipeline spans Texas shale gas supply basins

- ~5,700 miles of intrastate pipeline
  - Spans multiple key shale gas formations
  - Connection to major market hubs
- ~46 Bcf of working storage capacity
- Allowed ROE of 11.5%
- Margin derived from tariff-based rates primarily serving Mid-Tex and other LDCs

## Safety Driven, Organic Growth Strategy

Constructive Regulatory Mechanisms Support Efficient Conversion of Safety and Reliability Investments into Financial Results



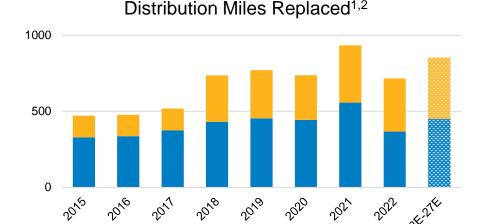
### **Modernizing Our Distribution System**



~\$11 Billion Capital Plan Through 2027; > 85% Focused On Safety

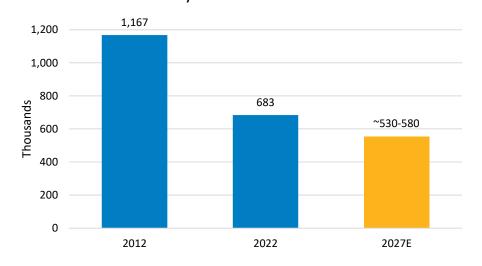
and Reliability

- Replace 4,000 5,000 miles of distribution system pipe
  - 6% 8% of total system
- Replace 120,000-170,000 steel service lines
  - 15% 20% reduction
- Install wireless meter reading
  - ~75% anticipated WMR coverage
- Support Customer Growth



■ Bare Steel, Cast Iron, Vintage Plastics ■ Other Risk-Based Materials

#### Inventory of Steel Service Lines<sup>1,2</sup>



<sup>1. 2021</sup> DOT Report

<sup>2. 2022</sup> figures are based on fiscal year data

### Modernizing our Transmission System ATMOS



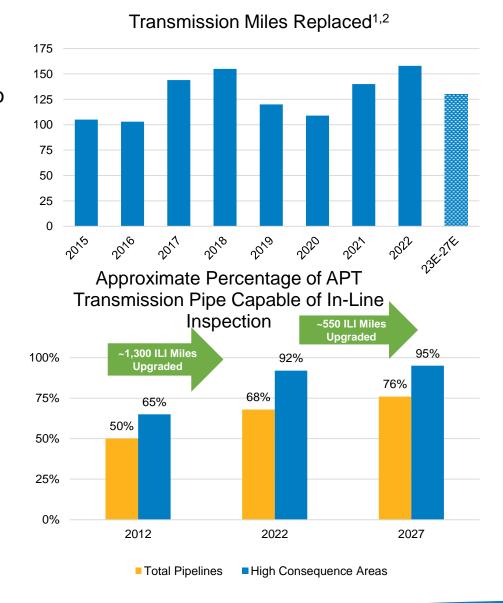
~\$4 Billion Capital Plan for APT Through 2027

#### **Pipeline Integrity Management**

- Upgrading lines with pigging facilities
- Replacing valves, fittings, and pipe to allow In-Line Inspection tools to travel through pipeline
- Prioritized replacement based on integrity management results

#### **Supply Reliability and Growth**

- Replacing 400-600 miles APT transmission pipe through 2027
- Line S-2 east of Dallas
- WA Loop West of Fort Worth
- Permian Highway Connector
- Bethel to Groesbeck line
- Bethel Cavern upgrade



<sup>2021</sup> DOT Report

<sup>2022</sup> figures are based on fiscal year data

# **Constructive Regulation Focused on Safety and Reliability**



~90% of Annual Capital Spend Begins to Earn Within Six Months

	Regulatory M	lechanisms	Recovery	Recovery Method Service Territory Detail 0		CapEx		
		Deferral/	Annual	General		Rate I	Base <sup>1</sup>	2023E
Jurisdiction	Infrastructure	Forward- Looking	Filing	Case	Meters (000s)	(\$MM)	% of Total	(\$MM)
Texas								
• Mid-Tex	8.209	✓	RRM/DARR/ GRIP	-	1,822	5,700	41	1,100-1,125
• APT	GRIP	-	GRIP <sup>2</sup>	-	NA	3,700	26	875-885
<ul><li>West Texas</li></ul>	8.209	✓	RRM/GRIP	-	329	1,020	7	145-155
Louisiana	RSC	✓	RSC	-	376	1,040	7	175-185
Mississippi	SIR	✓	SRF/SIR	-	274	890	6	145-155
Kentucky	PRP	✓	PRP	✓	185	620	4	60-70
Tennessee	-	✓	ARM	-	162	500	4	75-85
Kansas	GSRS	-	GSRS	✓	141	320	2	35-45
Colorado	SSIR	✓	SSIR	✓	128	260	2	30-40
Virginia	SAVE	-	SAVE	✓	25	70	1	10-15

<sup>1.</sup> Represents an estimate of rate base as of September 30, 2022

Requires a rate case every 5 years



#### FY 2023 Five Year Plan Key Themes

Earnings and Dividends Per Share

- Plan drives 6.0% 8.0% annual EPS growth through FY 2027
  - FY 2023 Guidance of \$5.90 \$6.10; Midpoint of range implies 7.1% growth
  - FY 2027 guidance of \$7.65 \$8.05
  - \$2.96 Indicated Dividend for FY 2023; 8.8% growth from FY 2022
- Incremental financing summarized below reflected in guidance

Safety and
Reliability
Continues to Drive
Spending

- ~\$15 billion in capital expenditures included in the Plan
  - 11.2% rise from FY 2022 Five Year Plan
  - ~90% of annual CAPEX begins to earn within 6 months from end of test year
- \$24B \$26B targeted rate base by FY 2027
  - 11% 13% annual growth rate
- 3.0% 3.5% annual O&M expense inflation rate

FY 23 Financing Plan Consistent With FY 22 Plan

- \$8.5B \$9.5B incremental long-term financing, excluding securitization
  - 50% 60% targeted equity-to-capitalization ratio, inclusive of short-term debt
  - Short-term debt used as needed to provide cost-effective financing until replaced with long-term financing
- Five Year Plan supports current balance sheet strength



#### Fiscal 2023E Guidance

(\$millions, except EPS)	FY 2	022	F	Y 2023E <sup>1</sup>
Distribution	\$	522	\$	570 - 590
Pipeline & Storage		252		285 - 295
Total Net Income	\$	774	\$	855 - 885
Average Diluted Shares		138.1		144 - 146
Diluted EPS <sup>2</sup>	\$	5.60	\$	5.90 - 6.10
Capital Spending	\$	2,444	\$	~2,700

<sup>1.</sup> Changes in events or other circumstances that the Company cannot currently anticipate could materially impact earnings and could result in earnings for fiscal 2023 significantly above or below this outlook.

<sup>2.</sup> Since Atmos Energy has non-vested share-based payments with a non-forfeitable right to dividends, there is a requirement to use the two-class method of computing earnings per share. As a result, EPS cannot be calculated directly from the income statement.

## **ATMOS** energy.

#### Fiscal 2023E Guidance

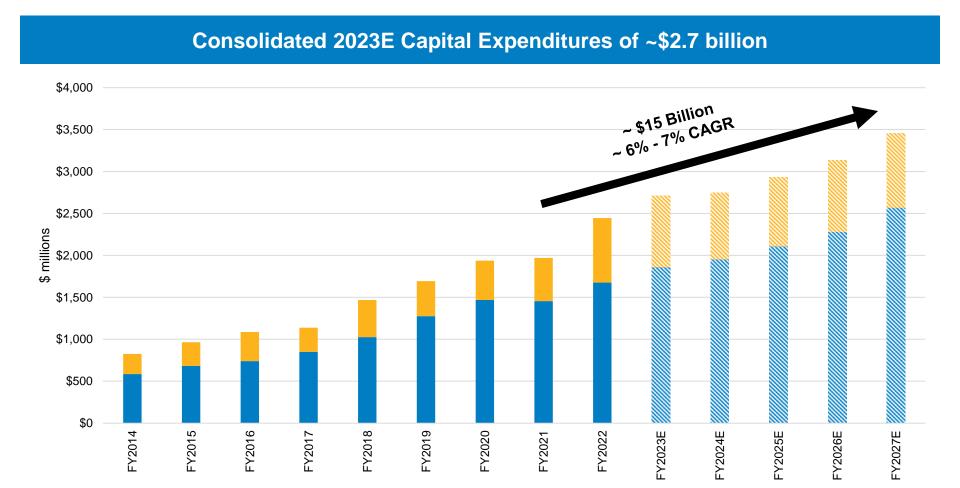
Selected Expenses (\$millions)	FY 2022	FY 2023E <sup>1</sup>
O&M	\$ 710	\$ 740 - 760
D&A	\$ 536	\$ 600 - 610
Interest	\$ 103	\$ 123 - 129
Income Tax	\$ 78	\$ 105 -120
Effective Tax Rate	9.1%	11% - 13%²

Changes in events or other circumstances that the Company cannot currently anticipate could materially impact earnings and could result in earnings for fiscal 2023 significantly above or below this outlook.

<sup>2.</sup> Excluding the amortization of excess deferred tax liabilities, the effective rate is expected to be 22.5% - 24.5%.



#### Capital Spending Focused on System Modernization and Growth

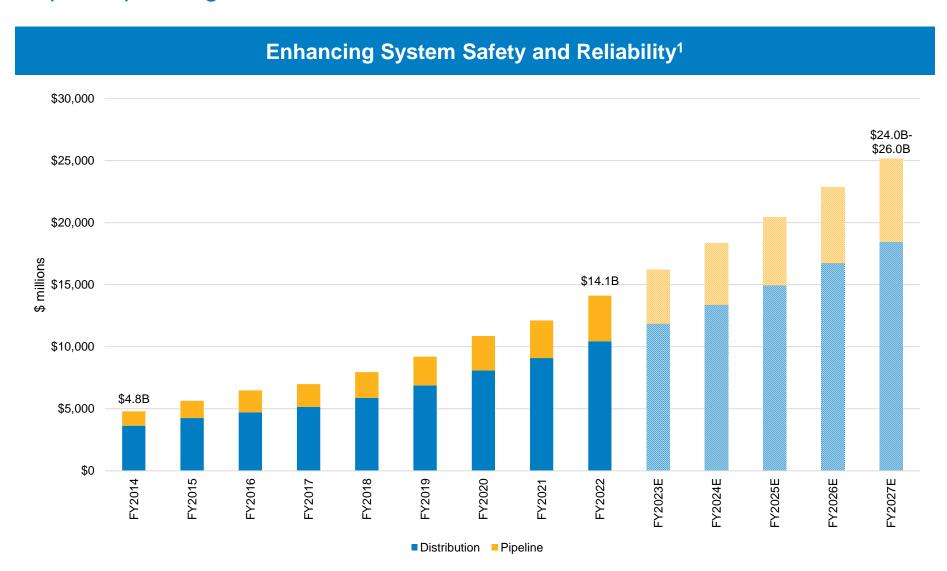


~90% of annual CAPEX begins to earn within 6 months from end of test year

■ Distribution ■ Pipeline



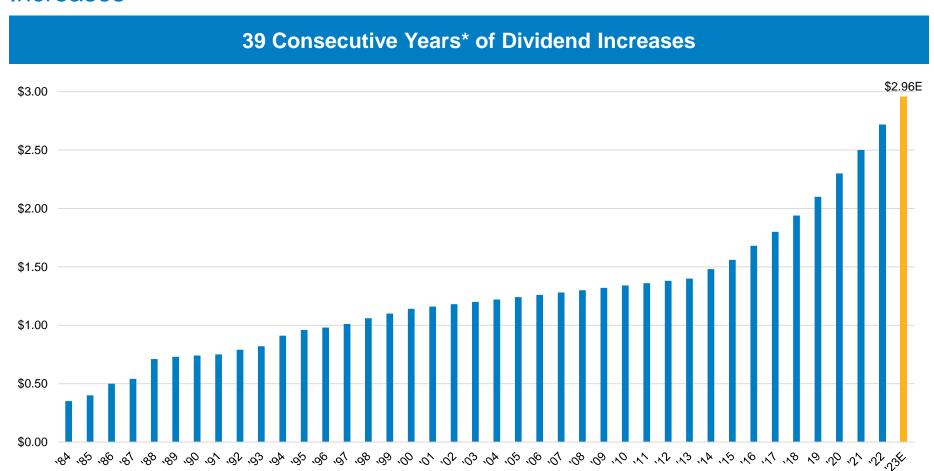
#### Capital Spending Drives Rate Base Growth



1. Estimated rate base at the end of each fiscal year



Sustainable Financial Performance Supports Sustained Dividend Increases



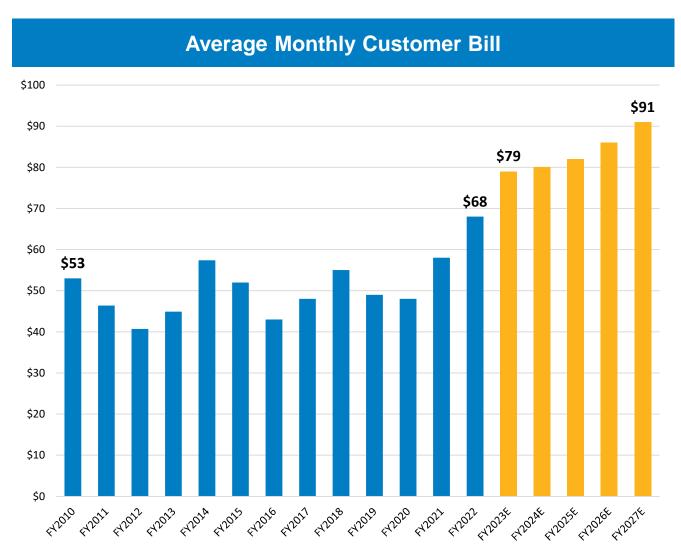
Indicated dividend increase of 8.8% for Fiscal 2023

<sup>\*</sup>Fiscal year

### Sustainability Integrated Into Strategy



Residential use of natural gas remains competitive



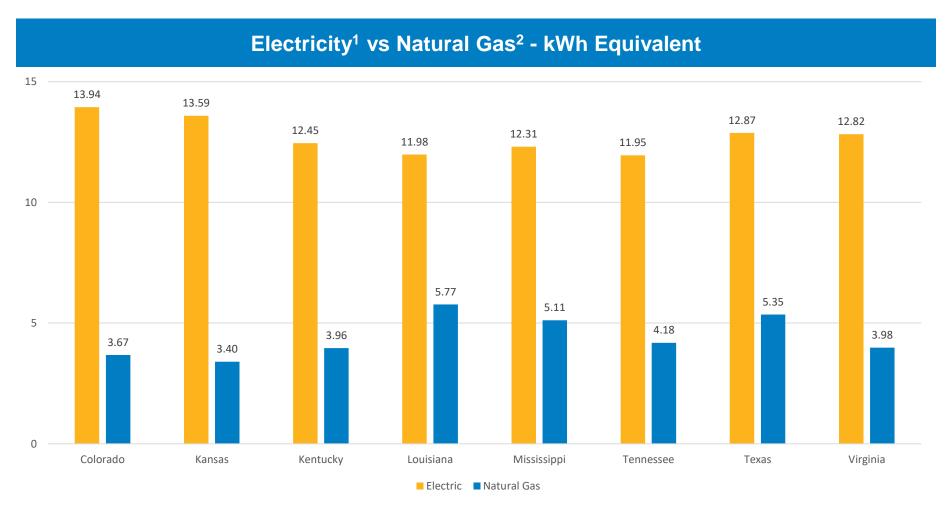
#### **Key Assumptions**

- Normal weather and consumption
- ~\$15 billion of CAPEX spending through 2027
- Commodity pricing
  - FY23: \$5.50 to \$6.50
  - FY24 FY27: \$4.50 to \$5.50
- Delivery cost
  - FY23 FY27: \$3.00 \$3.50
- Purchased gas cost accounts for ~50% of the customer bill in FY23; dropping to ~35% by FY27

### Sustainability Integrated Into Strategy



Natural Gas Price Advantage Over Electricity



Natural Gas is ~2x - 3x less expensive in Atmos Energy's states vs. electricity

<sup>1.</sup> US Energy Information Agency, www.eia.gov residential customer electric rates for the twelve months ending August 2022.

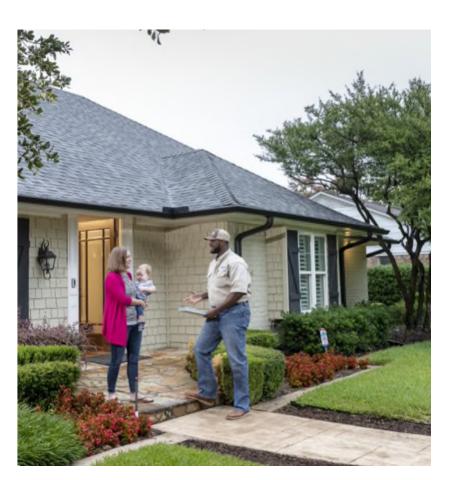
<sup>2.</sup> Represents Atmos Energy's average residential customer rates for the twelve months ending August 2022

### Sustainability Integrated Into Strategy



Residential Natural Gas Bills Remain the Lowest Monthly Utility Bill





- 1. FY2022 Atmos Energy enterprise-wide average monthly residential bill
- 2. Bureau of Labor Statistics (www.bls.gov); 2021 average monthly bill for water, sewer and other public services and maintenance
- 3. Doxo; 2021 U.S. Cable & Internet Market Size and Household Spending Report
- US Energy Information Agency, www.eia.gov residential customer electric rates for the twelve months ending August 2022.

5. Bureau of Labor Statistics (www.bls.gov); 2021 average monthly service bill for one line



## **Regulatory Information**



#### Regulatory Highlights





### Key Rate Activity Through November 9, 2022

- \$111.9MM Completed
  - \$81.4MM Mid-Tex Cities RRM
  - \$ 12.2MM Mississippi SRF
  - \$ 8.6MM Mississippi SIR
  - \$ 7.3MM West TX Cities RRM
  - \$ 1.9MM Kentucky PRP<sup>3</sup>
  - \$ 0.5MM Virginia SAVE
- \$15.6MM In-Progress
  - \$ 8.0MM Kansas Rate Case
  - \$ 7.6MM Colorado Rate Case

<sup>1.</sup> Excluding the impact of EDIT fiscal 2022 rate outcomes were \$215.6 million

<sup>2.</sup> Includes \$17.7MM excluding the impact of EDIT for the LA RSC in fiscal 2022; Subject to refund

<sup>3.</sup> Subject to refund

# Regulatory Mechanisms To Support Recovery



		renue and Lag anisms	Revenue Stability and Lag Mechanisms					
Jurisdiction	Annual Rate Stabilization	Infrastructure	Pension and Retirement Cost Trackers	WNA	Bad Debt in GCA			
Colorado		X	X					
Kansas		X	X	X	X			
Kentucky		X		X	X			
Tennessee	X	X	X	X	X			
Virginia		X		X	X			
Louisiana	X	X	X	X				
Mississippi	X	X		X				
Mid-Tex	X	X	X	X	X			
West Texas	X	X	X	X	X			
APT		X	X					

### Key Regulatory Filings – Fiscal 2023E ATMOS



#### Rate Filing Planned Timing

<b>Q1</b> October – December	<b>Q2</b> January – March	<b>Q3</b> April – June	<b>Q4</b> July – September
Mid-Tex and WTX Cities – Implemented RRM filing of \$88.3MM; \$88.7MM net of excess deferred income tax amortization	Mid-Tex Dallas – Anticipate filing Dallas Annual Rate Review (DARR) in January 2023; new rates anticipated Q4 fiscal 2023	Mid-Tex and WTX Cities – Anticipate filing Rate Review Mechanism (RRM) in April 2023; new rates anticipated Q1 fiscal 2024	Mississippi – Anticipate Stable Rate Filing (SRF) in July 2023; new rates anticipated Q1 fiscal 2024
Mississippi – Implemented SRF and SIR filings of \$21.6MM; \$20.8MM net of excess deferred income tax amortization	Atmos Pipeline – Texas (APT) – Anticipate filing GRIP in February 2023; new rates anticipated Q3 fiscal 2023	Louisiana – Anticipate filing Rate Stabilization Clause (RSC) in April 2023; new rates anticipated Q4 fiscal 2023	Kentucky – Anticipate PRP filing in August 2023; new rates anticipated Q1 fiscal 2024
Virginia – Implemented SAVE filing of \$0.5MM	Tennessee – Anticipate filing Annual Review Mechanism (ARM) in February 2023; new rates anticipated Q3 2023	Virginia – Anticipate filing General Rate Case in May 2023; new rates anticipated Q3 fiscal 2024	Kentucky – Anticipate filing General Rate Case in September 2023; new rates anticipated Q3 fiscal 2024
Kentucky – Implemented PRP filing of \$1.9MM	Mid-Tex ATM, WTX ALDC, WTX Triangle and Texas Environs – Anticipate filing GRIP in March 2023; new rates anticipated Q3 fiscal 2023	Virginia – Anticipate filing SAVE in June 2023; new rates anticipated Q4 fiscal 2023	
Colorado – Filed SSIR in November 2022; new rates anticipated Q2 fiscal 2023	Mississippi – Anticipate filing System Integrity Rider (SIR) in March 2023; new rates anticipated Q1 fiscal 2024	Atmos Pipeline – Texas (APT) – Anticipate filing General Rate Case in June 2023; new rates anticipated Q2 fiscal 2024	
	Kansas – Anticipate filing System Integrity Program (SIP) in January 2023; new rates anticipated Q3 fiscal 2023		

Implemented Pending or anticipated

## **Regulatory Summary**



Jurisdiction		Effective Date of Last Rate Action	Authorized Operating Income \$millions	Requested Operating Income \$millions	Rate Base \$millions <sup>(1)</sup>	Requested Rate Base \$millions	Authorized Rate of Return <sup>(1)</sup>	Requested Rate of Return	Authorized Return on Equity <sup>(1)</sup>	Requested Return on Equity	Authorized Debt/ Equity Ratio	Requested Debt/Equity Ratio	Meters at 9/30/22
Atmos Pipeline- TX (GUD 10580)		8/1/17	\$13.0		\$1,767		8.87%		11.50%		47/53		NA
Atmos Pipeline- TX GRIP	3	5/18/22	\$78.8		\$3,432		8.87%		11.50%		47/53		NA
Mid-Tex - City of Dallas DARR		9/1/22	\$13.2		\$5,052		7.41%		9.80%		41/59		234,396
Mid-Tex Cities RRM		10/1/22	\$81.4		\$5,235		7.28%		9.80%		42/58		1,310,968
Mid-Tex ATM Cities SOI/GRIP (GUD 10779)	3	6/10/22	\$12.8		\$5,121		7.97%		9.80%		40/60		187,102
Mid-Tex Environs SOI/GRIP (GUD 10944)	3	6/10/22	\$5.6		\$5,121		7.97%		9.80%		40/60		89,570
WTX Cities RRM		10/1/22	\$7.3		\$855		7.28%		9.80%		42/58		151,285
WTX ALDC SOI	4	6/1/21	\$5.1		\$752		7.35%		2		2		153,876
WTX ALDC GRIP	3,4	6/11/22	\$6.1		\$858		7.35%		2		41/59		NA
WTX Environs SOI/GRIP (GUD 10945)	3	6/11/22	\$1.2		\$855		7.97%		9.80%		40/60		24,217
WTX Triangle (GUD 10900)		6/11/22	\$1.5		\$50		7.71%		9.80%		40/60		NA
Louisiana RSC (U-35525)	5	7/1/22	\$17.7		\$942		7.30%		2		2		376,515
Mississippi SRF (2005-UN-0503)		11/1/22	\$12.2		\$525		7.53%		2		2		273,934
Mississippi SIR (2015-UN-049)		11/1/22	\$8.6		\$390		7.53%		2		2		NA
Kentucky (2018-00281)		5/20/22	\$5.9		\$569		6.82%		9.23%		45/55		184,547
Kentucky PRP (2022-00222)	5	10/2/22	\$1.9		\$16		7.75%		10.95%		45/55		NA

### **Regulatory Summary (continued)**



Jurisdiction	Effective Date of Last Rate Action		Authorized Operating Income \$millions	Requested Operating Income \$millions	Rate Base \$millions <sup>(1)</sup>	Requested Rate Base \$millions	Authorized Rate of Return <sup>(1)</sup>	Requested Rate of Return	Authorized Return on Equity <sup>(1)</sup>	Requested Return on Equity	Authorized Debt/ Equity Ratio	Requested Debt/Equity Ratio	Meters at 9/30/2022
Tennessee ARM (19-00067)	7/1/22		\$2.5		\$447		7.53%		9.80%		39/61		162,392
Kansas (23-ATMG-538- RTS)	4/1/20	9/9/22	(\$0.2)	\$8.0	\$242	\$302	7.03%	8.18%	9.10%	10.95%	44/56	39/61	140,959
Kansas GSRS	2/1/22		\$1.8		\$36		7.03%		9.10%		44/56		NA
Kansas SIP	4/1/22		\$0.6		\$6		7.03%		9.10%		44/56		NA
Colorado (22AL-0348G)	5/3/18	8/5/22	(\$0.2)	\$7.6	\$135	\$267	7.55%	8.17%	9.45%	10.95%	44/56	39/61	127,565
Colorado SSIR (20AL-0471G)	1/1/22		\$2.6		\$99		7.55%		9.45%		44/56		NA
Colorado GIS (18A-0765G)	4/1/19		\$0.1		\$1		7.55%		9.45%		44/56		NA
Virginia (PUR-2018- 00014)	4/1/19		(\$0.4)		\$48		7.43%		9.20%		42/58		24,898
Virginia SAVE (PUR-2020- 00107)	10/1/22		\$0.5		\$12		7.43%		9.20%		42/58		NA

<sup>1.</sup> Rate base, authorized rate of return and authorized return on equity presented in this table are those from the last base rate case for each jurisdiction. These rate bases, rates of return and returns on equity are not necessarily indicative of current or future rate bases, rates of return or returns on equity.

<sup>2.</sup> A rate base, rate of return, return on equity or debt/equity ratio was not included in the final decision.

<sup>3.</sup> GRIP filings are based on existing returns and the change in net utility plant investment.

<sup>4.</sup> Includes the cities of Amarillo, Lubbock, Dalhart and Channing.

Subject to refund

### **Colorado - Kansas Division**



- Kansas: Filed General Rate Case on September 9, 2022
  - Requested an increase in annual operating income of \$8.0 million
  - Requested ROE: 10.95%; ROR: 8.18%
  - Requested capital structure: 39% debt / 61% equity
  - Requested rate base: \$302.4 million
- Colorado: Filed General Rate Case on August 5, 2022
  - Requested an increase in annual operating income of \$7.6 million
  - Requested ROE: 10.95%; ROR: 8.17%
  - Requested capital structure: 39% debt / 61% equity
  - Requested rate base: \$266.8 million

### **Kentucky/Mid-States Division**



- Kentucky: Implemented Annual PRP on October 2, 2022
  - Authorized an annual operating income increase of \$1.9 million
  - Authorized ROE: 10.95%; ROR: 7.75%
  - Authorized capital structure: 45% debt / 55% equity
  - Authorized rate base: \$16.0 million
  - Subject to refund
- Virginia: Implemented SAVE Infrastructure Program on October 1, 2022
  - Authorized an annual operating income increase of \$0.5 million
  - Authorized ROE: 9.20%; ROR: 7.43%
  - Authorized capital structure: 42% debt / 58% equity
  - Authorized rate base: \$11.8 million

### **Mid-Tex Division**



- Mid-Tex Cities: Implemented Rate Review Mechanism RRM on October 1, 2022
  - Authorized an increase in annual operating income of \$81.4 million
  - Authorized ROE: 9.80%; ROR: 7.28%
  - Authorized capital structure: 42% debt / 58% equity
  - Authorized rate base: \$5.2 billion
  - Test year ending December 31, 2021

### **Mississippi Division**



- Mississippi: Implemented Annual System Integrity Rider (SIR) on November 1, 2022
  - Authorized an increase in annual operating income of \$8.6 million
  - Authorized ROR: 7.53%
  - Authorized rate base: \$390.3 million
  - Forward-looking components PP&E, accumulated depreciation, accumulated deferred income taxes, depreciation and ad valorem taxes from November 2022 October 2023
- Mississippi: Implemented Annual Stable Rate Filing (SRF) on November 1, 2022
  - Authorized an increase in annual operating income of \$12.2 million
  - Authorized ROR: 7.53%
  - Authorized rate base: \$525.3 million
  - Forward-looking components PP&E, accumulated depreciation, accumulated deferred income taxes, depreciation and ad valorem taxes from November 2022 - October 2023

### **West Texas Division**



- West Texas Cities: Implemented Rate Review Mechanism RRM on October 1, 2022
  - Requested an increase in annual operating income of \$7.3 million
  - Requested ROE: 9.80%; ROR: 7.28%
  - Requested capital structure: 42% debt / 58% equity
  - Requested rate base: \$855.3 million
  - Test year ending December 31, 2021

### **Forward Looking Statements**



The matters discussed or incorporated by reference in this presentation may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this Report are forward-looking statements made in good faith by us and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this presentation, or any other of our documents or oral presentations, the words "anticipate", "believe", "estimate", "expect", "forecast", "goal", "intend", "objective", "plan", "projection", "seek", "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the statements relating to our strategy, operations, markets, services, rates, recovery of costs, availability of gas supply and other factors. These risks and uncertainties include the following: federal, state and local regulatory and political trends and decisions, including the impact of rate proceedings before various state regulatory commissions; increased federal regulatory oversight and potential penalties; possible increased federal, state and local regulation of the safety of our operations; possible significant costs and liabilities resulting from pipeline integrity and other similar programs and related repairs; the inherent hazards and risks involved in distributing, transporting and storing natural gas; the availability and accessibility of contracted gas supplies, interstate pipeline and/or storage services; increased competition from energy suppliers and alternative forms of energy; failure to attract and retain a qualified workforce; natural disasters, terrorist activities or other events and other risks and uncertainties discussed herein, all of which are difficult to predict and many of which are beyond our control; increased dependence on technology that may hinder the Company's business if such technologies fail; the threat of cyber-attacks or acts of cyber-terrorism that could disrupt our business operations and information technology systems or result in the loss or exposure of confidential or sensitive customer, employee or Company information; the impact of new cybersecurity compliance requirements; adverse weather conditions; the impact of greenhouse gas emissions or other legislation or regulations intended to address climate change; the impact of climate change; the capital-intensive nature of our business; our ability to continue to access the credit and capital markets to execute our business strategy; market risks beyond our control affecting our risk management activities, including commodity price volatility, counterparty performance or creditworthiness and interest rate risk; the concentration of our operations in Texas; the impact of adverse economic conditions on our customers; changes in the availability and price of natural gas; and increased costs of providing health care benefits, along with pension and postretirement health care benefits and increased funding requirements. Accordingly, while we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. Further, we undertake no obligation to update or revise any of our forward-looking statements whether as a result of new information, future events or otherwise.

Further, we will only update our annual earnings guidance through our quarterly and annual earnings releases. All estimated financial metrics for fiscal year 2023 and beyond that appear in this presentation are current as of November 9, 2022.